



Mayor
John Gates

Councilmembers

Jonathan Smail
Ward I

Brett Payton
Ward II

Michael Fitzsimmons
Ward III

Dale Hall
Ward IV

Stacy Suniga
At-Large

Robb Casseday
At-Large

A City Achieving
Community Excellence

Greeley promotes a healthy, diverse economy and high quality of life responsive to all its residents and neighborhoods, thoughtfully managing its human and natural resources in a manner that creates and sustains a safe, unique, vibrant and rewarding community in which to live, work, and play.

City Council Worksession Agenda

January 22, 2019 at 5:00 PM

**City of Greeley City Center South Campus
1001 11th Avenue, Greeley, CO 80631**

1. Call to Order
2. Pledge of Allegiance
3. Roll Call
4. Broadband Update (5:00 – 5:30 p.m.)
Victoria Runkle, Assistant City Manager
5. Monthly Financial Report (5:30 – 6:00 p.m.)
Victoria Runkle, Assistant City Manager
6. Scheduling of Meetings, Other Events
Roy Otto, City Manager
7. Executive Session for Annual Review of the City Manager
Sharon McCabe, Human Resources Director

Worksession Agenda Summary

January 22, 2019

Agenda Item Number 1

Title:

Call to Order

Worksession Agenda Summary

January 22, 2019

Agenda Item Number 2

Title:

Pledge of Allegiance

Worksession Agenda Summary

January 22, 2019

Agenda Item Number 3

Title:

Roll Call:

1. Mayor Gates
2. Councilmember Smail
3. Councilmember Payton
4. Councilmember Casseday
5. Councilmember Fitzsimmons
6. Councilmember Suniga
7. Councilmember Hall

Worksession Agenda Summary

January 22, 2019 (5:00 – 5:30 p.m.)

Agenda Item Number 4

Victoria Runkle, Assistant City Manager, 970-350-3190

Title:

Broadband Update

Background:

To compete in today's economy, communities across the State have become increasingly dependent on internet access – and especially high-capacity (broadband) access. Businesses – whether a 'brick and mortar' business or an at home business – require large amounts of data communications. Further, residences have multiple devices that need the significant capacity for video and other users.

The availability of broadband has also become a necessity for quality of life and desirability of a community, providing residents access to things like online education and distance learning opportunities, telemedicine, and entertainment. In the 21st-century economy, it is critical everyone have broadband access. In fact, it is beginning to be a dialogue that broadband access is as important as our roads and utilities to be economically competitive (Colorado Municipal League).

The history of broadband for the City of Greeley is as follows:

2016: The City began the initiative to examine Broadband generally.

2017: The City initiated (1) a feasibility study with NEO Connect to look broadly at the issues and options related to Broadband, (2) a ballot initiative in which the voters opted out of the prohibitions of SB152 which prohibited most uses of municipal funds for infrastructure to improve local broadband service or from providing those services should the City desire to do so at some point.

2018: Completed the feasibility study and identified next steps.

In May 2018 City staff and a consultant provided the Council with a strategic direction concerning broadband. As the consultant stated:

Municipalities are taking a more active role in ensuring their communities have reliable, abundant and affordable broadband services for their citizens. Additionally, smart city applications are requiring local governments to plan for robust infrastructure to support these emerging technologies.

The study had many components, including a survey of providers and "download" speeds, discussion of the future options (4G and 5G cellular wireless, as examples), price comparisons, existing infrastructure assets, a survey of providers, best practices

analysis, and recommendations.

From this report, the Council appropriated an additional \$250,000 to continue to study and analyze the next steps for the City of Greeley to ensure Greeley remains a technologically competitive City in northern Colorado.

Work Plan

The work plan elements included:

Work with Existing Providers to Improve Broadband Services

The overall goal of any broadband initiative is to ensure Greeley is competitive in the new technology world. The private sector can certainly provide those services. However, at present, they are not being provided equitably across the geographic boundaries of our city. This leaves many of our residents and small businesses without the speeds and reliability they need or desire

The City's representatives have made contact with our current providers including Comcast and Century Link.

- Comcast: While Comcast has communicated a willingness to enter into conversations with the City and share information, the City has not been able to access this data to date.
- CenturyLink: The City has had some productive meetings with CenturyLink. We were using their fiber as our backbone. We are planning on moving our connectivity to a "fiber ring" the city built for transportation.
- Transportation: Several years ago, the City constructed a fiber connectivity ring using federal grants. We now have permission to use that infrastructure for all city purposes. Switching our broadband needs to our owned fiber will save the City money.
- Other providers: Staff members understand there are other broadband service providers in our community. To date, we have not had discussions with other providers to determine how large a business share they have in our City or what interest they may have in a P3 arrangement. We are engaging a consultant to assist with these business contacts and conversations to fully explore the P3 alternative for providing comprehensive and equitable broadband services to the community.

Municipal Facilitation through Broadband Friendly Policies:

Fiber Conduit Connectivity and Co-locate Policy: We have written for your consideration an ordinance to address some issues. This ordinance states:

- When a company is trenching or boring in the City right-of-ways, the company must provide a shadow conduit at the City's request and pro-rata cost, and
- Those constructing public streets, public improvements and alleys, including the City and Developers to provide and install such conduit and appurtenances to accommodate future broadband needs within the rights-of-way without further

excavation. This is conduit for potential future fiber. It is fiber only. The remaining utilities (water, wastewater, sewer, electric and natural gas) have their own requirements and processes.

This ordinance ensures several outcomes:

- The private sector will have the infrastructure to place their future fiber in the ground without “digging into the right of way again;”
- Slowly the City will ensure underserved areas of our city will, at least, have the conduit to ensure fiber is available; and
- Private fiber providers will have less need to dig into our right of way and impact our streets.

The challenge is to build enough money into the budget to lay the conduit in a street project. Over time, the costs will be recaptured. However, there is no identified timeline for reimbursement. Another benefit to this policy is that if the City does transition to offering broadband services, the City has complete ownership of the conduit. Finally, this policy ensures that we can, at least, place fiber in places for city purposes.

Smart Conduit Construction to Gain Assets and Attract Partners

Smart Conduit Construction strategy weaves with Broadband Friendly policies. We want to make certain that we have ownership of as much conduit as possible to ensure we can offer the conduit as an incentive to the private sector for underserved neighborhoods or businesses. We can also have a voice to provide our residents and businesses the speeds necessary to meet 21st Century needs. Also, if we are doing this correctly, we will have laid the infrastructure to install the fiber ourselves, if we are at a point of creating a broadband utility.

Connecting City Government Facilities, Smart City Applications

Currently, we have gaps in our fiber connectivity. For example, we do not have connectivity to the proposed location of the new fire station 6 in the Promontory neighborhood. We have a map of the areas that are not connected either through a private partnership or our own fiber. Through the budget process, working with Public Works, we are identifying the overlap between street projects and the need to lay fiber. Requests for additional monies to add fiber will be a part of the 2020 capital improvements process.

There is also an opportunity to develop a relationship with the State Department of Transportation (CDOT) to possibly join our fiber ring with the plan the state is preparing to connect their organization to Denver along State Highway 34 and I-25. CDOT is laying the conduit and fiber now in the I-25 project. The benefit to this includes transportation information on road issues that could be simultaneous between the state and the City.

Connecting other Key Community Institutions, Business Locations and Industrial Parks.

During the original study, the consultant and city staff informally gathered opinions through an online survey instrument, a citizen meeting and meetings with key stakeholders.

The next steps are to gather information in a statistically valid way. We are working on the following:

1. Creation of an ad hoc Broadband Citizens' Advisory Committee. This Committee will review the survey and community feedback, and provide advice on the City's outreach program. Finally, over time, the Committee will give recommendations on ways to ensure the City is a City prepared for the 21st century. The Chamber of Commerce is providing some names.
2. Surveys and Focus Groups: Staff members are completing a contract for a firm to conduct both a statistically valid survey of our residents and focus groups of both businesses and residents about broadband needs and expectations.
3. The City is completing an additional contract with a firm that will provide an updated version of all the broadband providers in the City and the customers they have with the speeds they offer.

Other Issues

Budgetary Requirements: At present, as staff works through the issues related to the next steps in the implementation of a broadband strategy, we will use consultants to accomplish the work program. Staff will continue to evaluate the necessary resources with the IT department's lead and the inclusion of the other necessary departments.

We still have monies remaining from the original \$250,000 allocation. However, we will be asking to set aside additional monies from the 2018 carry-over funds to continue the work.

Interlocal Partnerships: The City of Greeley and the Town of Windsor simultaneously conducted the initial NEOConnect study. At the time of the contract, the City of Greeley decided to ask voters to eliminate the constraints of Senate Bill 152, allowing the City to offer broadband services. Our city's voters approved that in November 2017. The Town of Windsor has not yet asked their voters if they want to eliminate the constraints of SB 152. In working with the Town of Windsor, at this time, broadband is not a 2019 priority for their town.

As we move forward, it is conceivable that we will, again, work jointly. If we move forward in creating a new utility, we will continue our discussions with all the northern Colorado cities about opportunities to increase efficiencies (joint billing, service and operations center, as examples). The actual construction of a system would be geographically bound. In the future, there may be efficiencies in some service areas. At this time, the next steps Greeley will take will be solely ours. We will continue to participate in regional discussions.

Summary

As we compare our work to the efforts of Fort Collins and Loveland, it is reasonable to expect that making all these decisions will require multiple years. The first effort is gathering information, analyzing it, working with private companies to determine if they can provide the service. This will require a significant amount of time. Fort Collins went through 3 years of evaluation of different service models and providers before deciding to ask the voters for approval to implement a new utility. Loveland evaluated options for two years with their Council.

Our plan follows the work of other Colorado cities. As mentioned throughout the above sections, it includes:

- a. Establish an Advisory Citizen Committee: (March, 2019 – June, 2020) We would like a mix of businesses and residents. Their task will be to analyze any information we are gathering and review any and all future recommendations. Please let staff members know, if you have committee member ideas. We expect they will meet once a month for the next 12 – 15 months.
- b. Survey and Focus groups: (Feb., 2019 – June, 2019) We are finalizing a contract with a consulting firm to conduct statistically valid outreach to the residents and businesses. This information will include both providing information gather information about broadband experience and expectations. There will be a deliberate effort to solicit feedback from underserved populations in our community with bilingual options available.
- c. Strategic discussions with various broadband providers to discuss P3 interest: (Feb., 2019 – May 2019) There are many alternatives to providing fast internet service. We will explore all options for recommendations.
- d. Adoption of a "Fiber Conduit Connectivity and Co-locate: ordinance (Feb – March, 2019)
- e. Continue discussion with other agencies
 - CDOT
 - Northern Colorado cities
 - Chamber of Commerce
- f. Appropriation of monies to continue the effort:
 - Monies to lay conduit where necessary: \$250,000 annually for 2019 and 2020.
 - Set aside \$500,000 for fiber optic cable expansion efforts.
 - Set aside \$600,000 further development of broadband model and design, i.e. P3 and City ISP for 2019 & 2021.

The plan is to return to City Council in July, 2019 with an update and action plans for the remainder of 2019 and 2020.

Attachments:

PowerPoint



Phase I Message



NEO Connect – Diana Kruse

Municipalities are taking a more active role in ensuring their communities have reliable, abundant and affordable broadband services for their citizens. Additionally, smart city applications are requiring local governments to plan for robust infrastructure to support these emerging technologies.



COMMUNITY IMPACTS

- Support Economic Development
- Improved Local Business Opportunities
- Support Community Population Retention
- Support Educational Opportunities
- Support Health Care Services
- Support Public Safety
- Support Municipal Innovations
- Improved Overall Quality of Life
- Elevate Civic Engagement



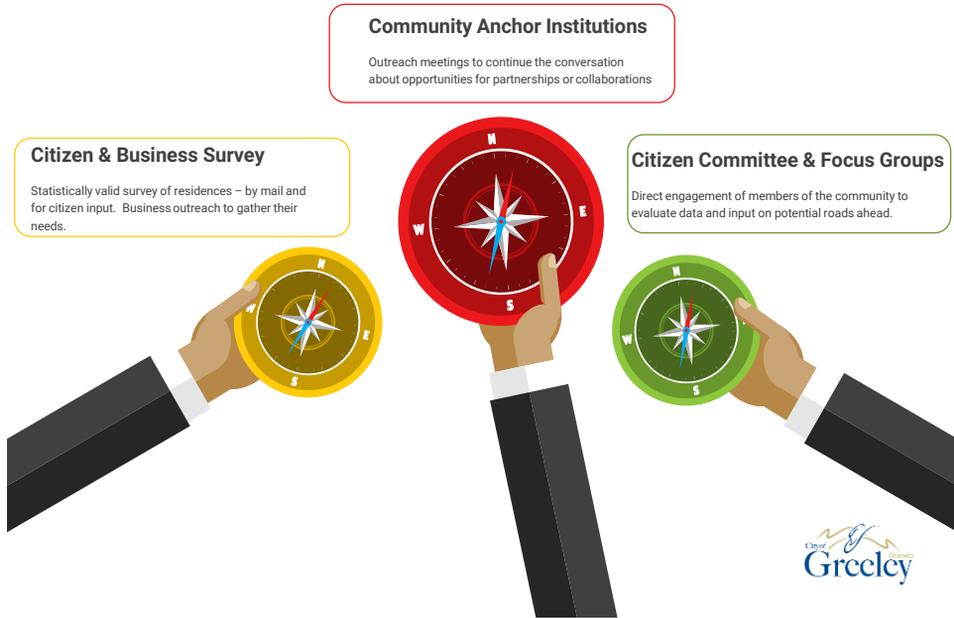
City of Greeley Broadband Project Timeline



Successes



Community Engagement



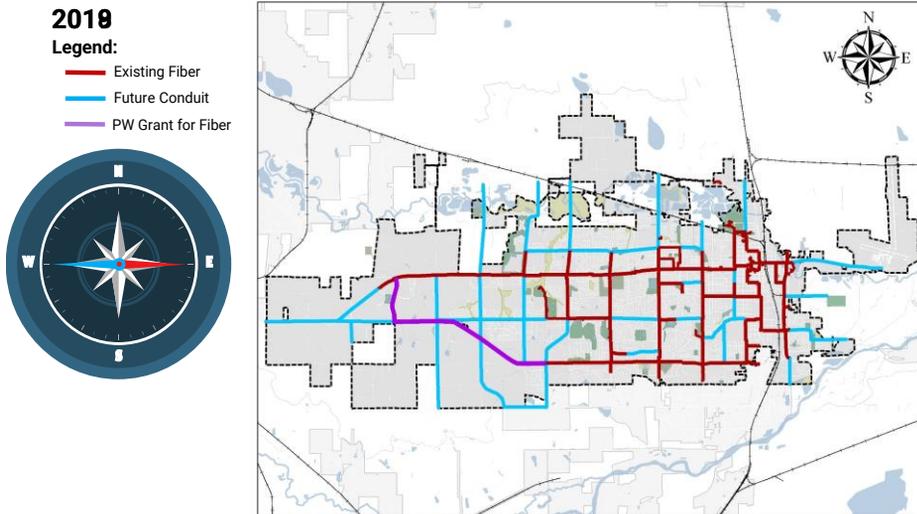
Fiber Conduit Connection & Colocation Ordinance (FCCC)



City Fiber Network Evolution



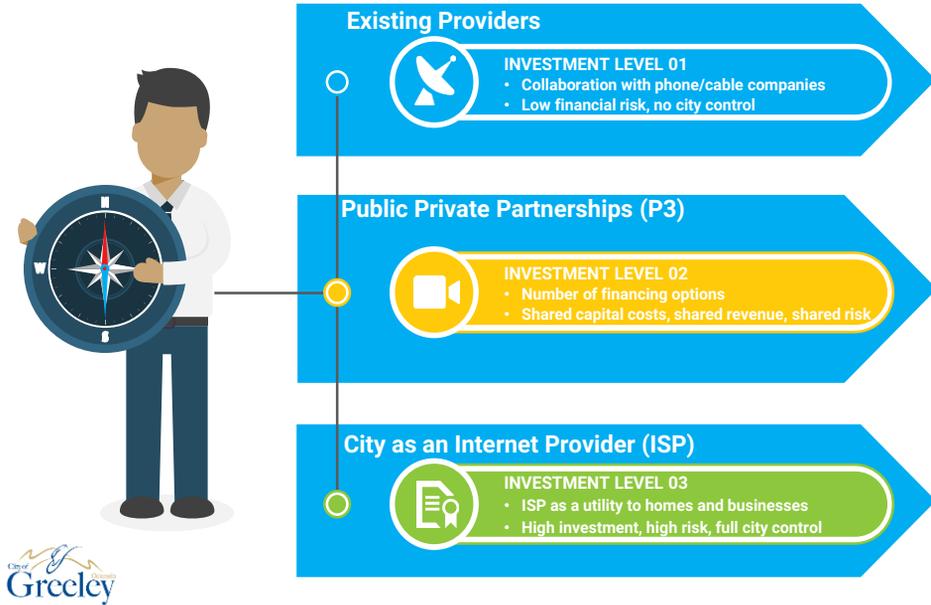
Fiber Network Infrastructure



Conduit Expansion via FCCC - \$500,000
Fiber Optic Cable Expansion - \$500,000



Investment Model Focus



Phase III Model Development 2019 - 2021

Project Design and Planning

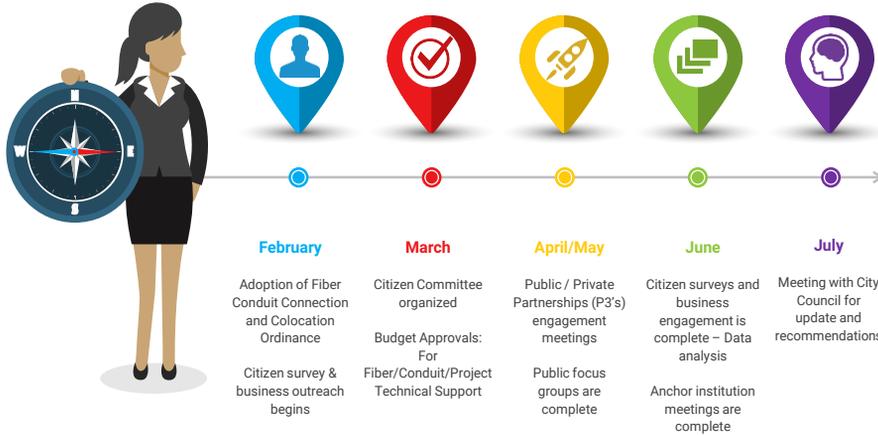
Estimated phased investment for project support

- \$600,000 2019 - 2021

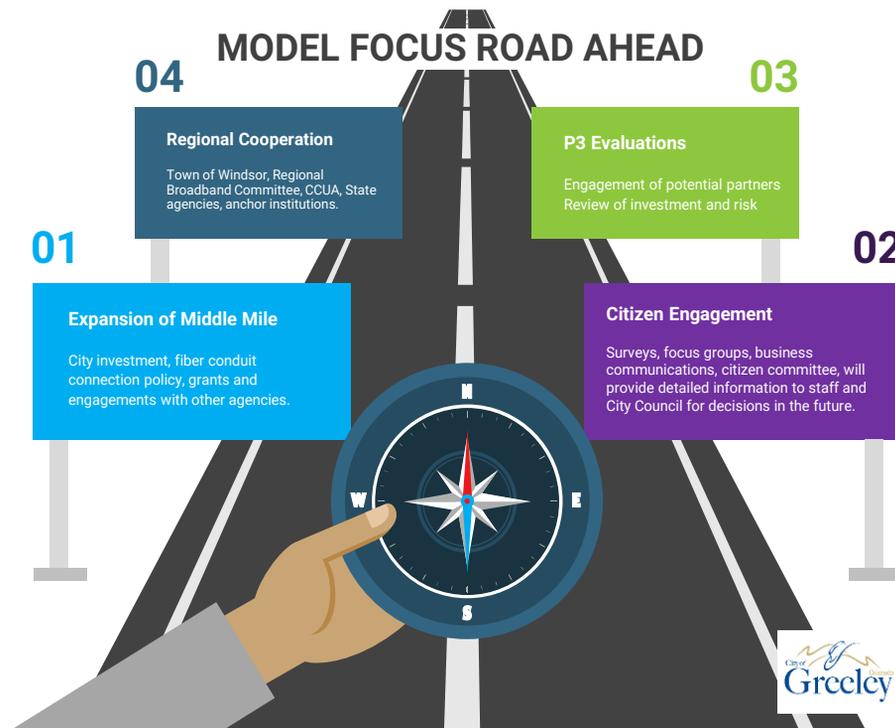
Evaluate design of P3 model or City ISP model and project support.



Timeline 2019



MODEL FOCUS ROAD AHEAD



Questions



Worksession Agenda Summary

January 22, 2019 (5:30 – 6:00 p.m.)

Agenda Item Number 5

Victoria Runkle, Assistant City Manager, 970-350-3190

Title:

Monthly Financial Report

Background:

Attached is the report for the month ended December 31, 2018

Decision Options:

None

Attachments:

December Monthly Financial Report
PowerPoint Presentation

Monthly Financial Report

December 2018





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Front Cover: Josephine Jones Park 2631 52nd Ave Court, Greeley Colorado

December Financial Summary

Governmental accounting can at times be difficult to interpret because most (but not all) revenue is received one month after it is generated, while all expenses are recorded in the month which they were incurred. The following report outlines Greeley's major revenue funds and details 2018 collections to date.

General Fund

The General Fund has a total revenue budget of \$102,941,649 and an expenditure budget of \$110,433,516 in 2018. The monthly financial report examines the Fund's major revenue sources, expenditures, and overall trends; the report also utilizes historical data and future projections. The proceeding section provides summarized financial information, while detailed data is found in the sections beginning on page 5.

Sales Tax

Sales tax revenues comprise 43% of the General Fund's total revenues. The General Fund's 2018 share of sales tax revenues total \$42,184,977 (87.9%) of a 2018 with a revised estimate of \$47,943,071 through eleven months of sales tax payments (original budget estimate was \$43,174,285). 2018 original budgeted sales tax revenue is 2.2% less than 2017 actuals. Sales tax revenue designated for the general fund has increased 7.3% (\$2,867,665) from 2017.

Use Taxes

Use taxes comprise 9.0% (\$9,240,912) of the General Fund revenue budget in 2018.

Through eleven months, general use tax revenue has increased 13.2% (\$231,365) as compared to 2017.

The City levies a building use tax upon issuing a new building permit. Building use tax revenue has increased 143.0% (\$2,262,063) from 2017.

Auto use tax revenue has increased 15.7% (\$497,430) from 2017 through eleven months of collections.

Building Permits

Building permit revenue has increased 54.6% (\$912,790) from 2017 to 2018. As of December 31st, 436 new construction permits (\$163.9 million valuation) have been issued in 2018, as compared to 209 (\$205.6 million valuation) during the same period in 2017, resulting in a 108.6% increase in permits issued and a 20.3% decrease in permit valuation to date. The number of single family permits issued through December 31st, 2018 (338) is more than triple the permits issued in all of 2017 (111).

2018 single-family permits to date: 338 issued, \$79.8 million total valuation.

2017 single-family permits to date: 111 issued, \$27.1 million total valuation.

2018 multi-family permits to date: 73 issued, \$33.2 million total valuation.

2017 multi-family permits to date: 72 issued, \$42.0 million total valuation.

2018 commercial permits to date: 25 issued, \$50.9 million total valuation.

2017 commercial permits to date: 26 issued, \$136.4 million total valuation.

Special Fund Revenues & Economic Indicators

Lodging Tax

The Convention and Visitors Fund is supported by the City's 3.0% lodging tax and is utilized to support convention and visitors activities. Lodging tax revenue increased 4.6% (\$27,616) from 2017, and the City has collected 83.9% of the 2018 budget estimate of \$745,000.

Food Tax

Greeley's food tax finances a capital maintenance program for the repair of streets, buildings, parks, and other capital assets. Through eleven months, food tax revenue has increased 5.2% (\$340,597), and the City has collected \$6,866,713 (86.4%) of the 2018 revised budget estimate of \$7,946,270.

Economic Indicators

The dollar per barrel price of North Central Colorado Crude Oil as of December 28th, 2018 was \$38.66, a decrease of 29.3% respectively from 2017.

Total sales tax revenue remitted to the City in December decreased 0.55% from 2017. The sales tax revenue decline in September was due to a one time audit refund. Removing the refund will show a 13.5% increase in sales tax for 2018. Several business categories tracked by the City have grown in 2018; the categories include general merchandise stores, motor vehicle and parts dealers, electronics and appliance stores, sporting goods, furniture stores, gasoline stations, health and personal care stores, and clothing stores.

Summary

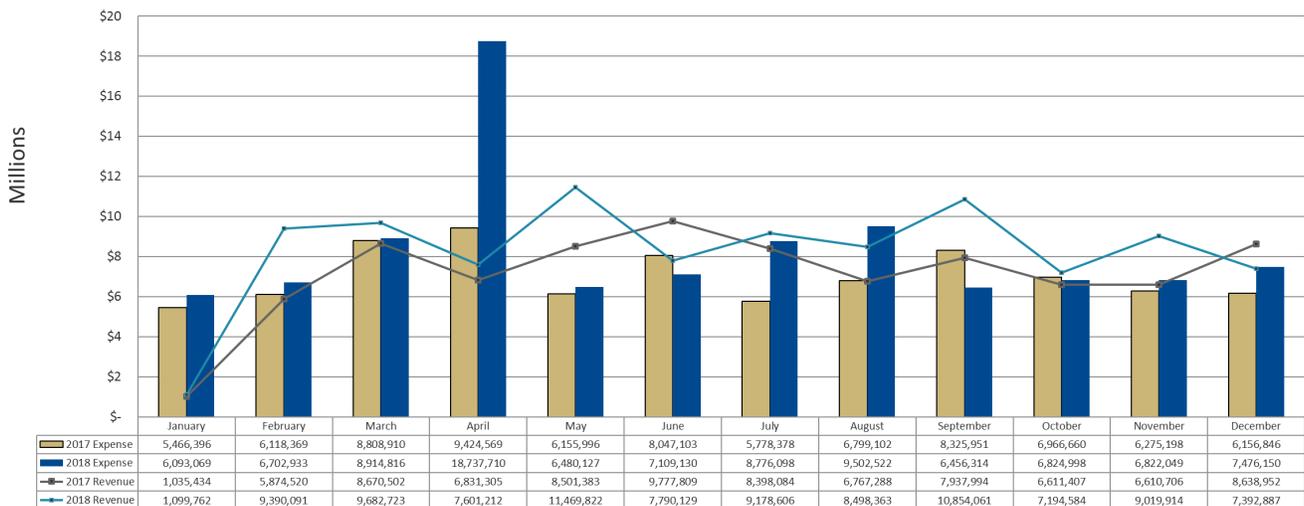
The following sections outline Greeley's major operating funds. After a strong 2017, the local economic conditions in early 2018 continue to be positive, as evidenced by the continued growth in sales tax revenue, building permit revenue, and use taxes.

General Fund

Overview:

Major sources of revenue in the General Fund include sales, property, and use tax; county, state, and federal intergovernmental funds; franchise fees; transfers from other funds; fines, forfeits, and service charges; licenses and permits; and miscellaneous sources.

The following graph compares 2018 expenditures and revenues with the same data from 2017. The first twelve months of 2018 revenues and expenditures are following historic trends. The City received \$3.4 million in one-time oil royalty payments in February 2018. March 2018 revenues are higher due to an increase in property tax collections from last year. City Council appropriated a one-time carryover of 2017 funds in April, contributing \$11.6 million to the month's expenses. May revenues are higher in 2018 due to higher property tax collection, building permits, sales and use taxes, and oil royalty payments. June revenues and expenditures were higher in 2017 due to the receipt of \$1.6 million in grant funding for the purchase of compressed natural gas busses for \$2 million. July expenditures were higher in 2018 due to the purchase of compressed natural gas busses for \$2.2 million. August expenses were higher in 2018 due to three payroll periods that occurred instead of two in August 2017. September revenues increased due to higher severance & mineral taxes in 2018 of \$644,299, grants for the purchase of transit buses, and taxes. September expenses were lower in 2018 due to two payroll periods in 2018 as compared to three in 2017. 2018 October revenues increased due to higher building permit collections along with increased sales and use taxes. Expenditures in October 2018 were lower and higher in November 2018 due to the timing of transfers to support the Streets and Roads Fund. Revenues for November 2018 increased due to higher sales tax collection, auto use tax, and oil royalty payments. Expenses for December 2018 were greater than the prior year due to several one time transfer expenses for equipment and vehicles. Revenues for December 2018 were decreased due to a one time oil and gas lease payment totaling \$2.2 million in 2017.



The table below compares 2018 actual and budgeted revenue and expenditures as of December 31th, 2018.

2018 General Fund Overview				
	2018 Actual	2018 Revised Budget	Variance	% of 2018 Budget
Use of Fund Balance	\$ 723,762	\$ 7,491,867	\$ (6,768,105)	9.7%
Revenue	\$ 99,172,153	\$ 102,941,649	\$ 3,769,496	96.3%
Expenditures	\$ 99,895,915	\$ 110,433,516	\$ 10,537,601	90.5%

Revenues:

Eleven months of payments have been received from the following revenue sources in 2018: franchise fees, sales tax, general use tax, lodging tax, and property tax. Twelve months of payments have been received for the following: building and planning permit fees; building use tax; and charges for interfund services. The first quarter of 2018 increased from last year due to the City receiving \$3.4 million in one-time oil royalty payments, increased property tax collections, increased building permits, and higher sales and use taxes. The second quarter the City received increased revenue in 2018 from building permits, property taxes, oil royalties, and sales and use taxes. The third quarter of 2018 increase was due to the receipt of grant funding for the purchase of compressed natural gas buses, severance taxes, and higher sales and use tax revenues. October and November 2018 revenues increased due to higher sales tax collection, auto use tax, and oil royalty payments. Revenues for December 2018 were decreased due to a one time oil and gas lease payment totaling \$2.2 million in 2017.

General Fund Revenue Comparisons						
	2017	2018	Variance	% Change 2017 - 2018	2018 Revised Budget	% of 2018 Budget
1st Quarter	\$ 15,580,456	\$ 20,172,576	\$ 4,592,120	29.5%	-	-
2nd Quarter	\$ 25,110,498	\$ 26,861,163	\$ 1,750,665	7.0%	-	-
3rd Quarter	\$ 23,103,366	\$ 28,531,030	\$ 5,427,664	23.5%	-	-
October	\$ 6,611,407	\$ 7,194,584	\$ 583,177	8.8%	-	-
November	\$ 6,610,706	\$ 9,019,914	\$ 2,409,208	36.4%	-	-
December	\$ 8,638,952	\$ 7,392,887	\$ (1,246,064)	-14.4%	-	-
YTD Total	\$ 85,655,384	\$ 99,172,153	\$13,516,769	15.8%	\$ 102,941,649	96.3%

Expenditures:

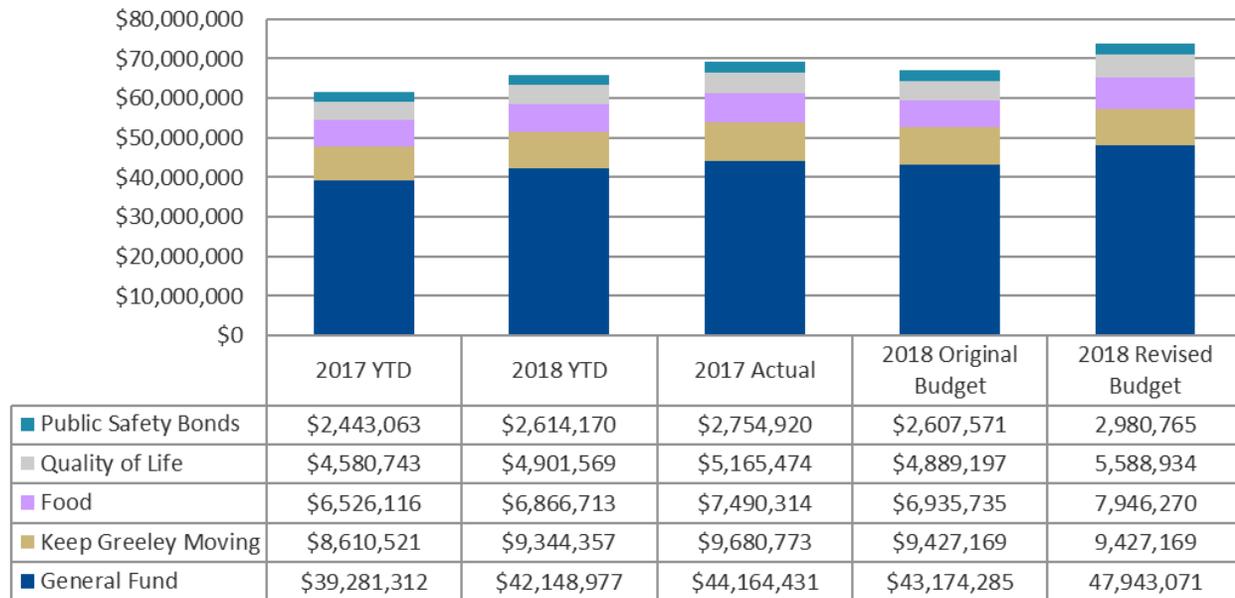
The General Fund is used to provide basic municipal services such as police, fire, parks, culture, recreation, public works, community development, and general administration. Below is a summary of expenditures through June 30, 2018. The increased expenditures in the first quarter of 2018 are due to planned increases in salaries, benefits and purchased services. The second quarter of 2018 saw an increase due to the one time appropriation and transfers of funds from 2017 carryover funds. Third quarter expenditures were higher in 2018 due to the purchase of compressed natural gas busses for \$2.2 million. Expenditures in October 2018 were lower and higher in November 2018 due to the timing of transfers to support the Streets and Roads Fund. Expenses for December 2018 were greater than the prior year due to several one time transfer expenses for equipment and vehicles.

2018 General Fund Expenditure Comparisons						
	2017	2018	Variance	% Change 2017 - 2018	2018 Revised Budget	% of 2018 Budget
1st Quarter	\$ 20,393,676	\$ 21,710,819	\$ 1,317,143	6.5%	-	-
2nd Quarter	\$ 23,627,668	\$ 32,326,967	\$ 8,699,299	36.8%	-	-
3rd Quarter	\$ 20,903,430	\$ 24,734,933	\$ 3,831,503	18.3%	-	-
October	\$ 6,966,660	\$ 6,824,998	\$ (141,662)	-2.0%	-	-
November	\$ 6,275,198	\$ 6,822,049	\$ 546,851	8.7%	-	-
December	\$ 6,156,846	\$ 7,476,150	\$ 1,319,304	21.4%	-	-
YTD Total	\$ 84,323,478	\$ 99,895,915	\$ 15,572,437	18.5%	\$ 110,433,516	90.

Revenue Sources

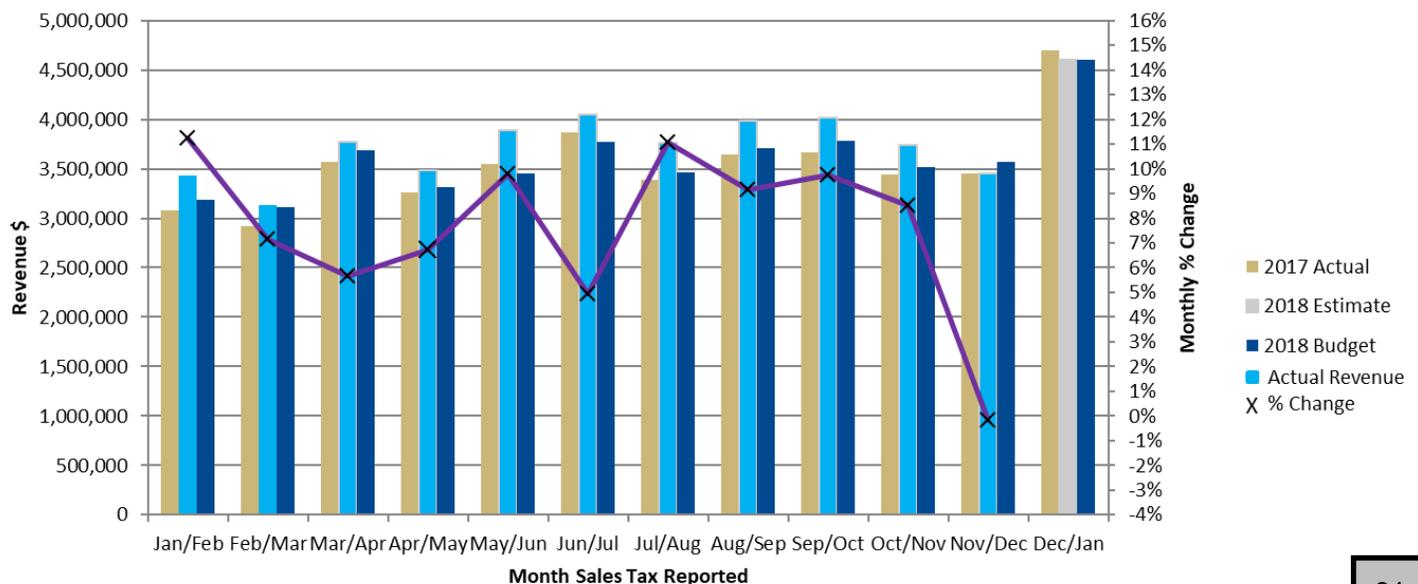
The City collects sales tax on the retail sale of various goods and commodities at a rate of 4.11%; the state's sales tax rate is 2.9%. City sales tax revenue is distributed to the Public Safety Fund (0.16%), Quality of Life Fund (0.30%), General Fund (3.0%) and Keep Greeley Moving (0.65%). In 2015, the citizens of Greeley re-approved the 3.46% tax on food for home consumption – the Food Tax Fund.

The graph below illustrates the sales tax revenue distribution to five different funds before debt payments: General, Public Safety, Quality of Life, Food, and Keep Greeley Moving. Intergovernmental agreements with Evans and Windsor also affect fund distribution.

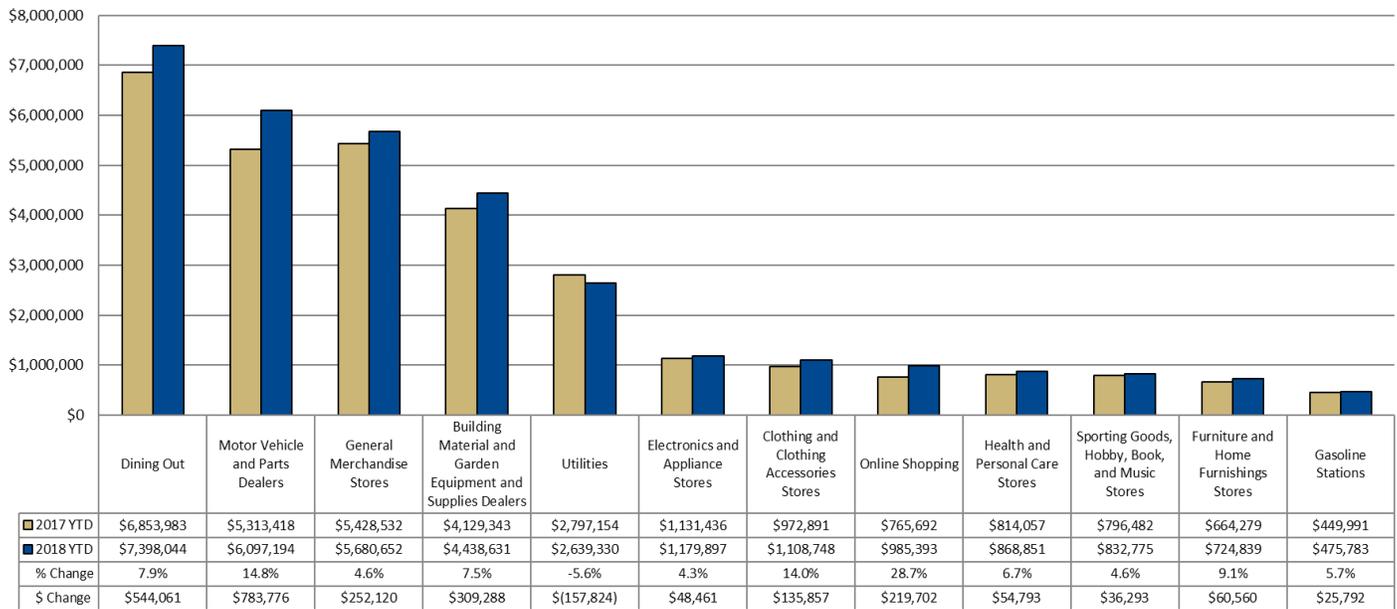


Sales tax revenues have been collected for eleven months in 2018. General sales tax revenue was originally budgeted at 2.2% below 2017 revenue. The General Fund's sales tax revenues have increased 7.3% as compared to 2017. The decline in December was due to a one time audit refund. If the refund is removed sales tax grew by 13.5% in December.

Sales Tax Only: General Fund Share (After Adjustments)

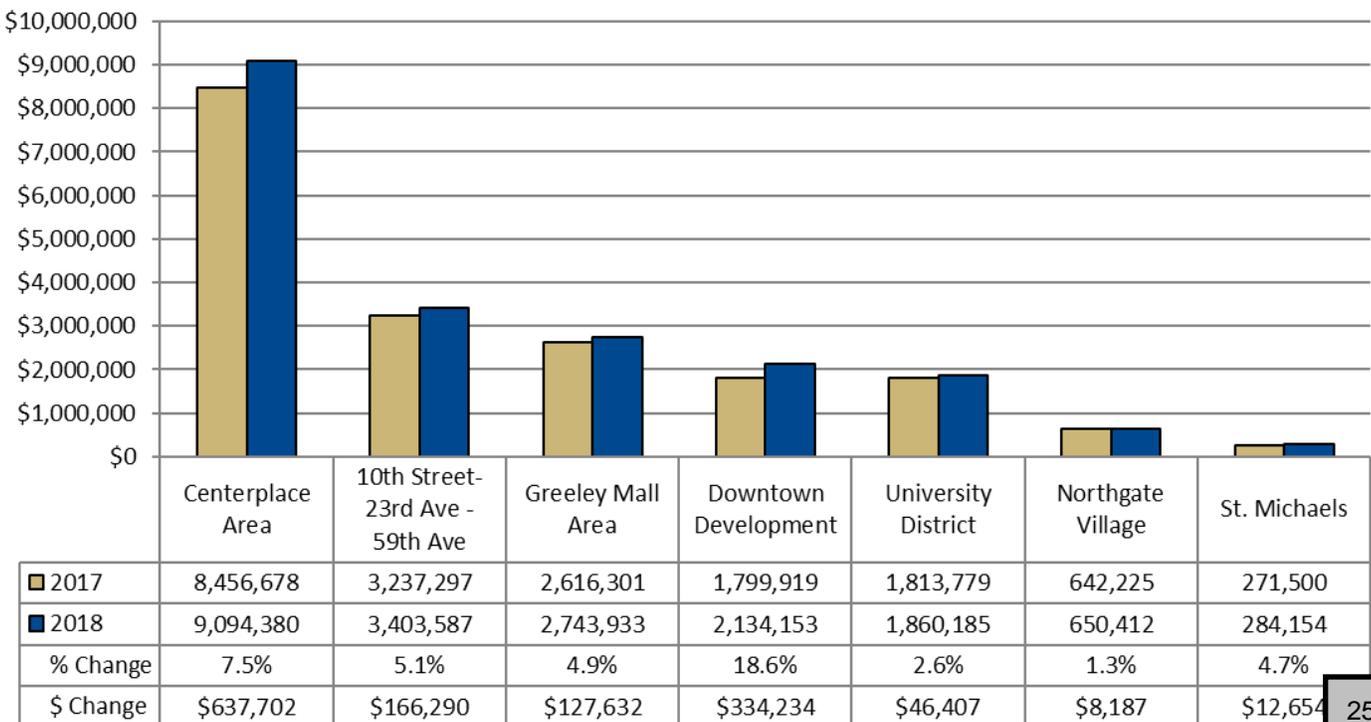


The North American Industry Classification System (NAICS) is used to categorize sales tax revenue by industry. The graph below compares sales tax revenue by select industries for 2017 and 2018. Adjustments have been made below to account for late payments. Online Shopping experienced the largest percentage increase of 28.7% above 2017 totals, while Motor Vehicle and Parts Dealers had the largest dollar increase of \$783,776.



The graph below outlines retail sales by identified location, omitting grocery stores and auto dealers. All locations have increased sales from 2017 to 2018 with Centerplace showing the largest dollar increase (\$637,702) and Downtown showing the largest percentage increase (18.6%). The graph has been modified to account for late payments and adjustments to prior periods.

Retail Sales Tax by Location



Property Tax

The City levies property tax based on Weld County's biennial property value appraisal. The mill levy is currently set at 11.274 mills. Property tax revenue has increased 15.3% (\$1,500,488) from 2017 to 2018 through eleven months of collection.

Property Tax						
	2017	2018	Variance	% Change 2017 - 2018	2018 Budget	% of 2018 Budget
1st Quarter	\$ 2,966,893	\$ 3,628,120	\$ 661,227	22.3%	-	-
2nd Quarter	\$ 4,735,003	\$ 5,144,817	\$ 409,814	8.7%	-	-
3rd Quarter	\$ 2,053,527	\$ 2,472,559	\$ 419,032	20.4%	-	-
October	\$ 22,887	\$ 18,029	\$ (4,859)	-21.2%	-	-
November	\$ 44,756	\$ 59,695	\$ 14,940	33.4%	-	-
December	\$ 215	\$ 550	\$ 335	155.5%	-	-
YTD Total	\$ 9,823,282	\$ 11,323,770	\$ 1,500,488	15.3%	\$ 10,230,784	110.7%

2018 Property Tax Sources from County Assessor		
Source	%	Amount
Residential	43.8%	\$ 5,449,646
Commercial	33.8%	\$ 4,206,186
Industrial	11.8%	\$ 1,466,737
Mineral, Oil & Gas	4.0%	\$ 498,687
Other	6.6%	\$ 824,864
Total	100%	\$ 11,341,187

Franchise Fees & Telephone Tax

Electricity, natural gas utilities, and cable television providers pay franchise fees to the City for the use of public right-of-way property. Telephone providers pay an occupation tax.

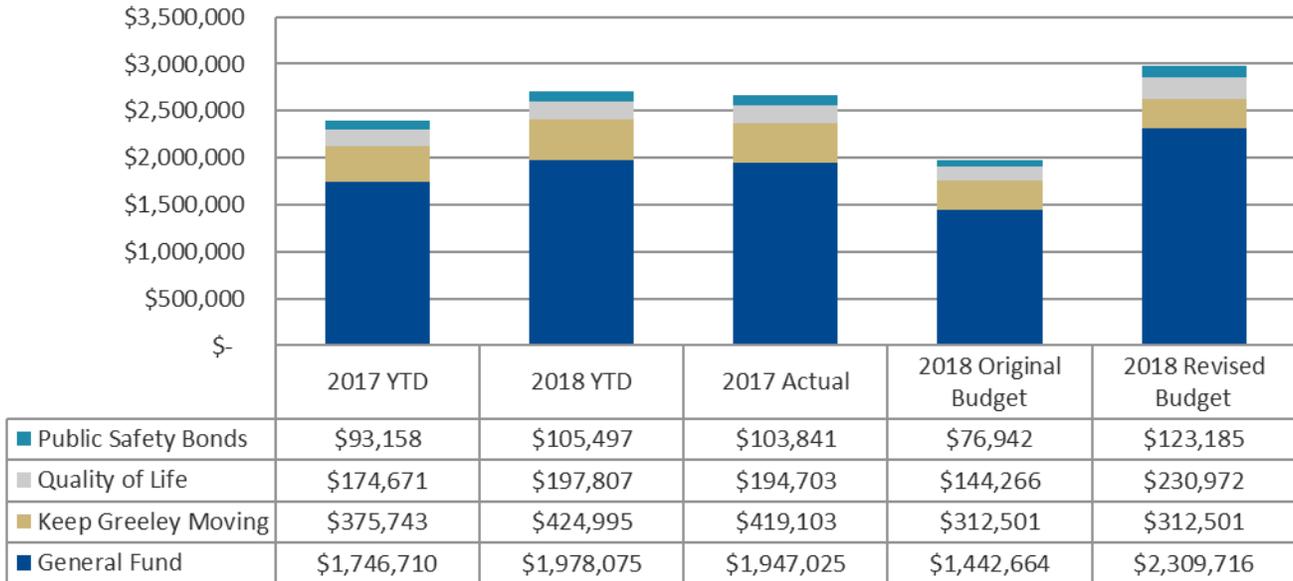
Total franchise fees (Cable, Electric & Natural Gas) have increased 4.7% over the first twelve months of 2018.

Franchise Fees & Telephone Tax						
	2017 YTD	2018 YTD	Variance	% Change 2017 - 2018	2018 Budget	% of 2018 Budget
Cable	\$ 751,956	\$ 714,520	\$ (37,437)	-5.0%	\$ 1,070,244	66.8%
Electric	\$ 2,111,823	\$ 2,138,608	\$ 26,785	1.3%	\$ 2,651,578	80.7%
Natural Gas	\$ 1,086,274	\$ 1,283,300	\$ 197,025	18.1%	\$ 1,452,218	88.4%
Telephone	\$ 108,853	\$ 63,066	\$ (45,787)	-42.1%	\$ 100,000	63.1%
YTD Total	\$ 4,058,907	\$ 4,199,493	\$ 140,587	3.5%	\$ 5,274,040	79.6%

Use Taxes

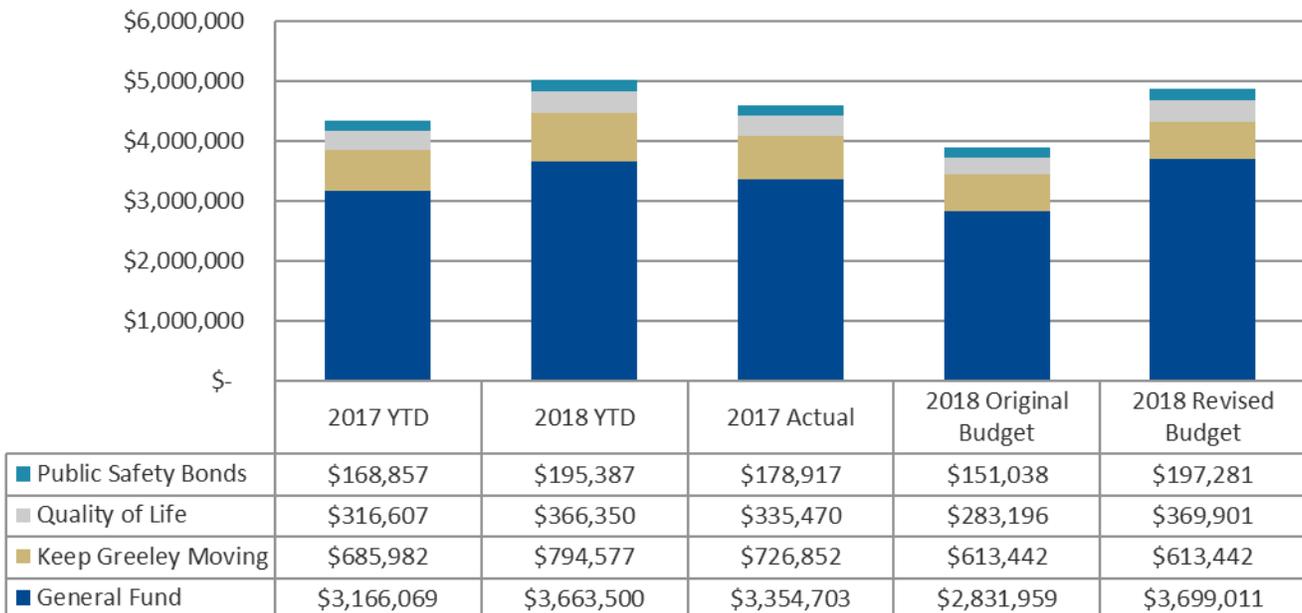
Use taxes are levied upon individuals using, storing, or consuming tangible personal property that has not been subject to sales tax. Three types of use taxes (general, automobile, and building) provide revenue to the Public Safety Fund, Quality of Life Fund, Keep Greeley Moving, and General Fund.

General Use Tax



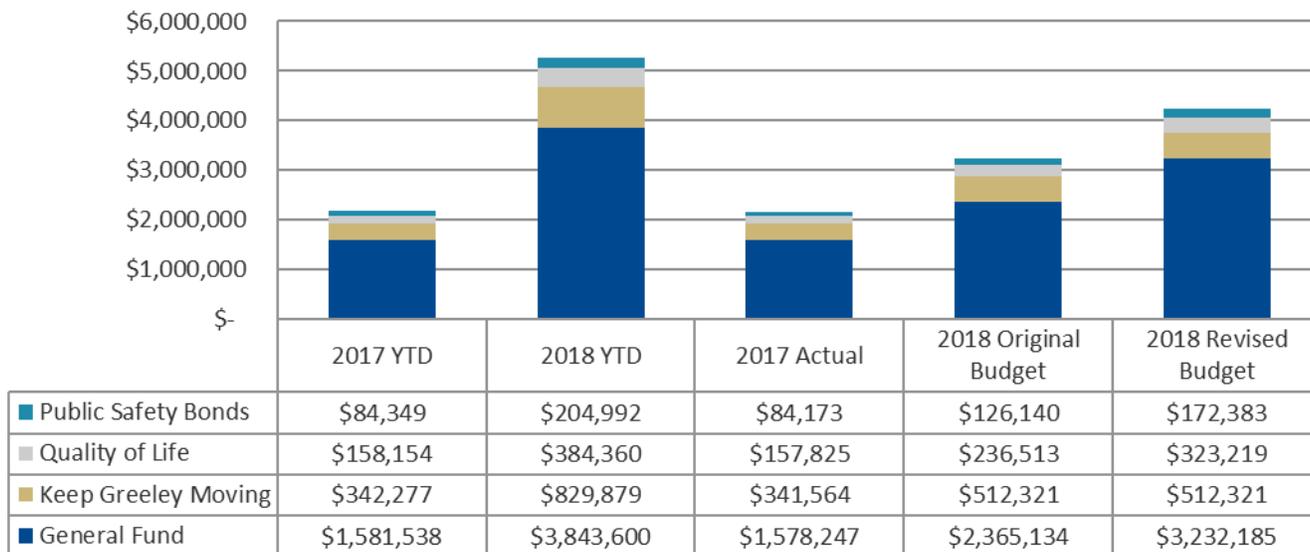
The General Fund share of general use tax revenue has increased 13.2% from 2017 to 2018.

Auto Use Tax



The General Fund share of auto use tax revenue has increased 15.7% from 2017 to 2018.

Building Use Tax



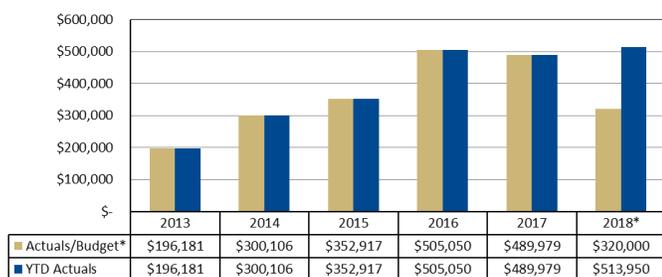
Through twelve months of collections, building use tax revenue has increased 143.0% from 2017 to 2018.



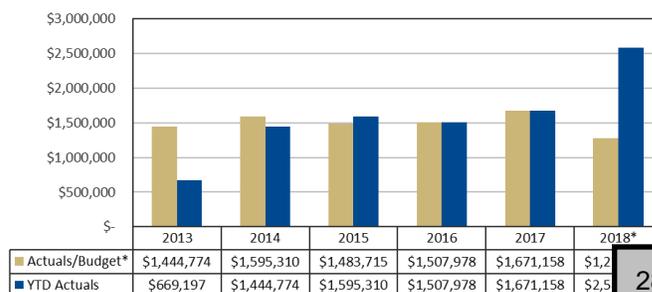
Building & Planning Permit Fees

Building and planning permit fees are collected on new commercial, industrial, and residential renovation and construction. Through twelve months of 2018, plan filing and check fee revenues have increased 4.9% (\$23,972) from 2017 to 2018 and building permit fees increased 54.6% (\$912,790).

Plan & Filing Fees



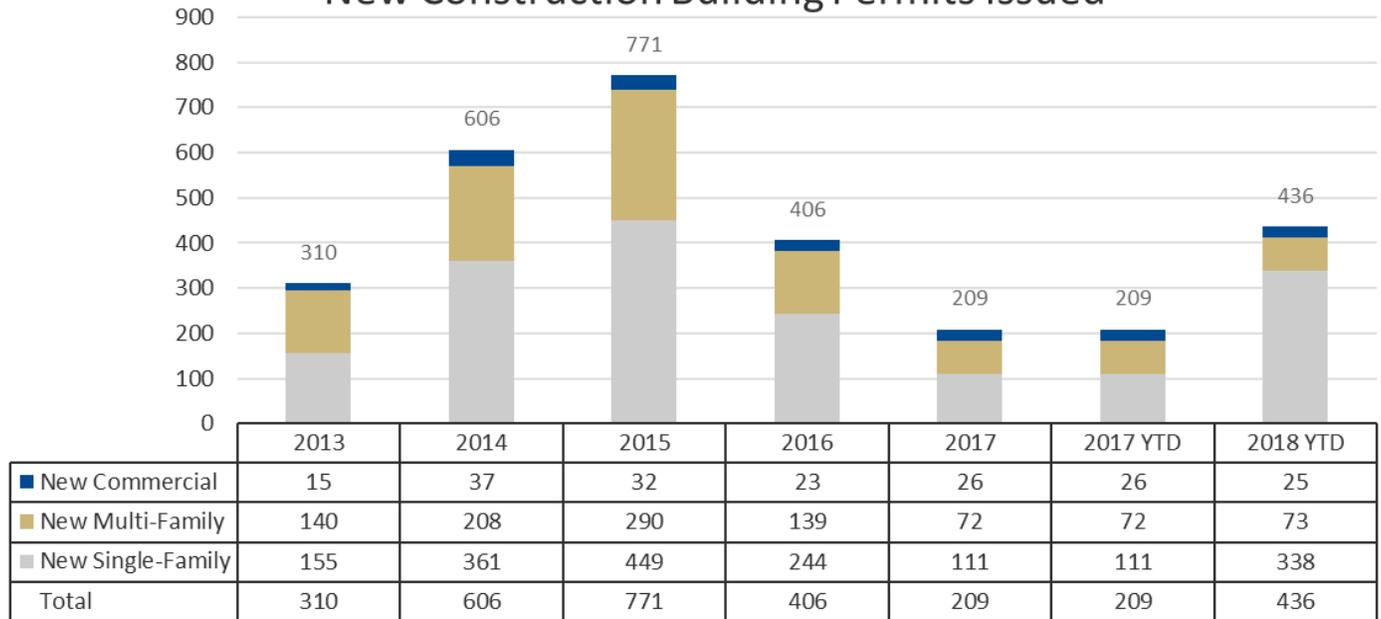
Building Permit Revenue



Building Permits Issued

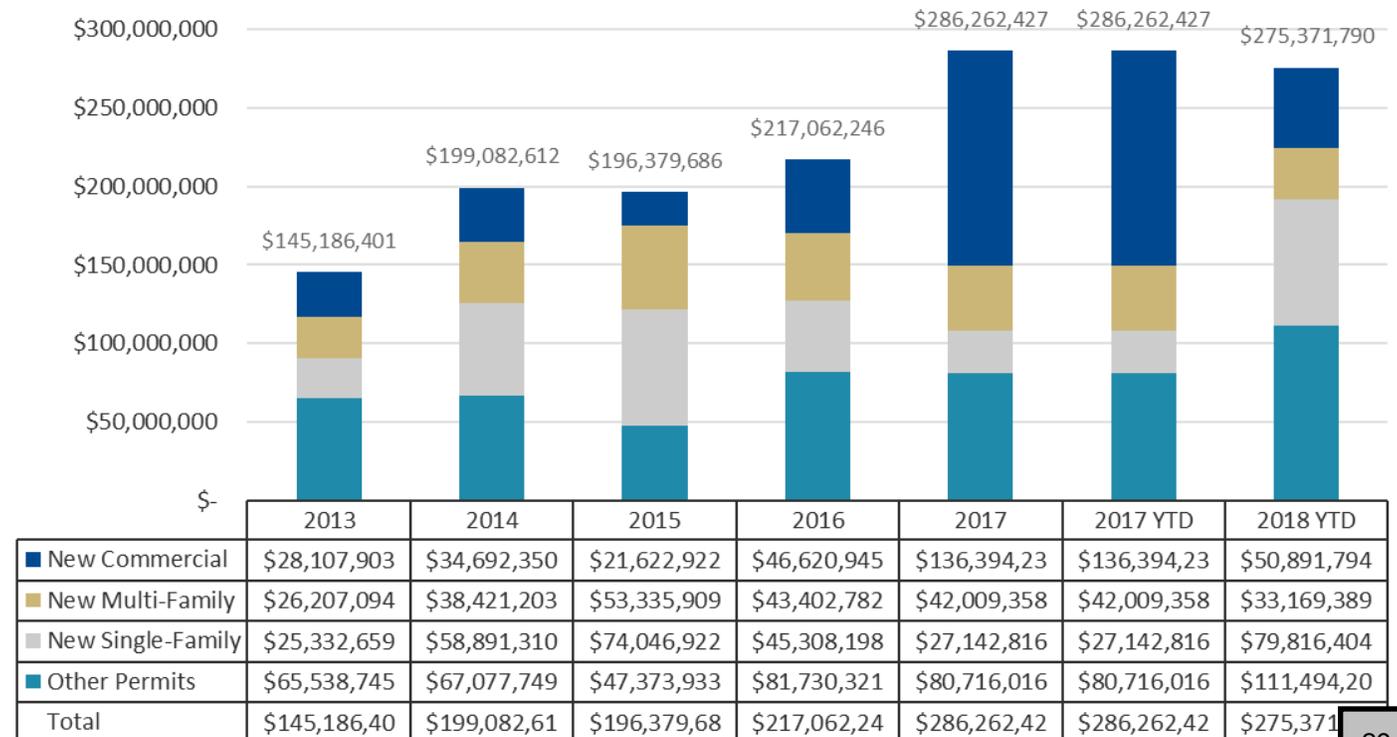
The following graph illustrates the number of permits issued for new commercial, single, and multi-family developments through December 31st, 2018. Permits issued this year are currently ahead of the pace set in 2017. The number of single-family permits issued in 2018 (338) has already exceeded the total for all of 2017 (111). 2018 has seen roofing permits increase from a total of 2,749 in 2017 to over 6,900 permits in 2018. Roofing permits have increased due to significant hail damage effecting the city in 2018.

New Construction Building Permits Issued



Building Permit Valuations

Total Building Permit Valuations



Food Tax Fund

Greeley's food tax finances a capital maintenance program for the repair of streets, buildings, parks, and other capital assets. The revenue cannot be used for other governmental purposes. The tax rate is currently 3.46% with 3% of the tax is applied to capital maintenance. The remaining balance is distributed to the Quality of Life and Public Safety Funds (0.30% and 0.16%) as approved by voters in 2002 and 2004.

Eleven months of 2018 food tax collection for the Food Tax Fund totaled \$6,866,713 (86.4%) of the budgeted \$7,946,270.

Food Tax Fund Overview						
	YTD 2017 Actual	YTD 2018 Actual	% Change	2018 Encumbrances	2018 Revised Budget	% of 2018 Budget
Sales Tax on Food	\$ 6,526,116	\$ 6,866,713	5.2%	-	\$ 7,946,270	86.4%
Transfer from Designated Revenue	\$ 88,661	\$ 85,962	-3.0%	-	\$ 98,000	87.7%
Other	\$ 256,036	\$ 788,667	208.0%	-	\$ 753,819	104.6%
Total Resources	\$ 6,870,813	\$ 7,741,342	12.7%	-	\$ 8,798,089	88.0%
Capital Projects	\$ 6,007,673	\$ 8,340,620	38.8%	\$ 1,067,341	\$ 11,439,921	82.2%
Total Expenditures	\$ 6,007,673	\$ 8,340,620	38.8%	\$ 1,067,341	\$ 11,439,921	82.2%
Use of Fund Balance	\$ (863,140)	\$ 599,278			\$ 2,641,832	



Quality of Life

The 0.30% sales and use tax, grant funds, and park development impact fees are utilized to complete various projects.

Description	YTD 2018 Actual	2018 Revised Budget	% of Budget
Beginning Fund Balance	\$ 6,136,640	\$ 6,136,640	
Resources			
Sales and Use Tax	\$ 5,891,895	\$ 6,551,322	89.9%
From Parks Development	\$ 554,681	\$ 964,194	57.5%
Other	\$ 632,838	\$ 1,092,874	57.9%
Total Resources	\$ 7,079,414	\$ 8,608,390	82.2%
Expenditures			
Projects	\$ 2,482,530	\$ 9,164,496	27.1%
Maintenance	\$ 825,481	\$ 825,481	100.0%
Debt Service	\$ 2,265,771	\$ 2,471,750	91.7%
Total Expenditures	\$ 5,573,782	\$ 12,461,727	44.7%
Committed Fund Balance	\$ 2,186,180		
Ending Fund Balance	\$ 5,456,092	\$ 2,283,303	

Public Safety

The table below highlights funds dedicated to the police facility, debt, equipment, and maintenance generated from the 0.16% tax.

Description	YTD 2018 Actual	2018 Revised Budget	% of Budget
Beginning Fund Balance	\$ 3,243,602	\$ 3,243,602	
Resources			
Sales and Use Tax	\$ 3,142,055	\$ 3,494,039	89.9%
Total Resources	\$ 3,142,055	\$ 3,494,039	89.9%
Expenditures			
Maintenance	\$ 500,436	\$ 512,474	97.7%
Debt Service	\$ 1,591,563	\$ 1,736,250	91.7%
Total Expenditures	\$ 2,091,999	\$ 2,248,724	93.0%
Ending Fund Balance	\$ 4,293,658	\$ 4,488,917	

Keep Greeley Moving Fund

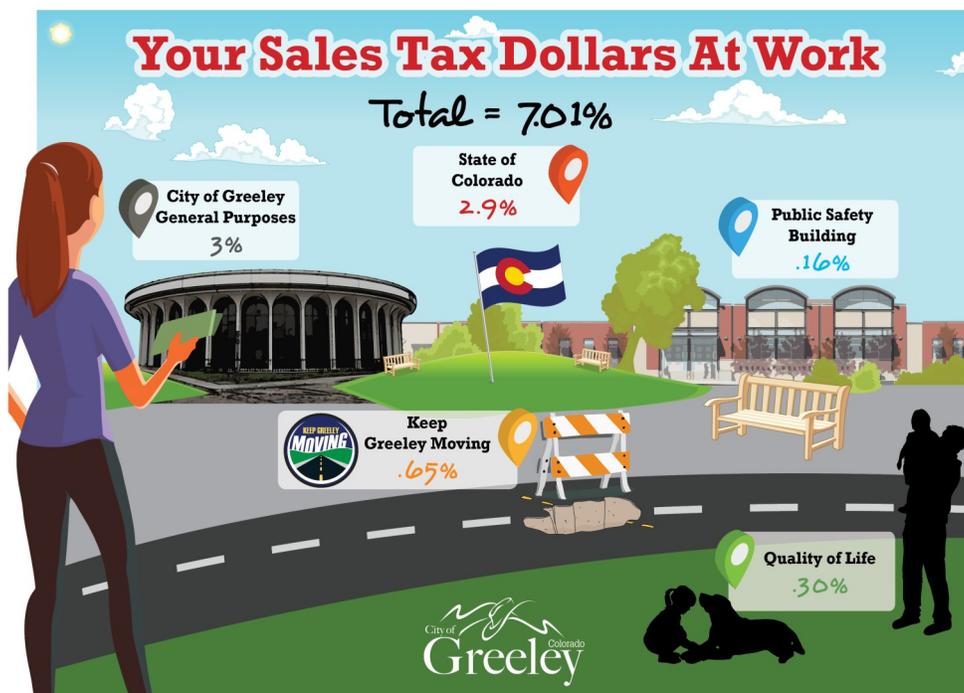
An additional sales tax of 0.65% was approved by voters during the last quarter of 2015 to fund street maintenance and improvements for seven years. The City is responsible for public concrete sidewalk and gutter repairs through the seven-year life of the program. It will additionally make major improvements to twelve arterial and collector roads, repave eleven neighborhoods, and complete three street capacity projects.

2018 projects include:

- \$11.2 million for pavement overlay, seal coat, patching, and striping.
- \$2.0 million for the construction of handicap ramps and sidewalk access points at various locations throughout the city, concrete repair and cross-pave replacement program, and the neighborhood concrete program.

Keep Greeley Moving sales and use tax revenue is currently 13.8% above 2017's year-to-date total.

Keep Greeley Moving						
	YTD 2017 Actual	YTD 2018 Actual	% Change	2018 Encumbrances	2018 Revised Budget	% of 2018 Budget
Sales & Use Tax	\$ 10,014,523	\$ 11,393,807	13.8%	\$ -	\$ 10,865,433	104.9%
Transfer from Food Tax Fund	\$ 2,000,000	\$ 2,800,000	40.0%	\$ -	\$ 2,800,000	100.0%
Other Revenues	\$ 22,409	\$ 103,569	362.2%	\$ -	\$ -	-
Total Resources	\$ 12,036,932	\$ 14,297,376	18.8%	-	\$ 13,665,433	104.6%
Projects	\$ 7,597,895	\$ 11,750,650	54.7%	\$ 894,999	\$ 13,233,683	95.6%
Road Development Fund Projects	\$ 3,600,000	\$ 3,600,000	0.0%	\$ -	\$ 3,600,000	100.0%
Total Expenditures	\$ 11,197,895	\$ 15,350,650	37.1%	\$ 894,999	\$ 16,833,683	96.5%
Use of Fund Balance	\$ (839,037)	\$ 1,053,274			\$ 3,168,250	

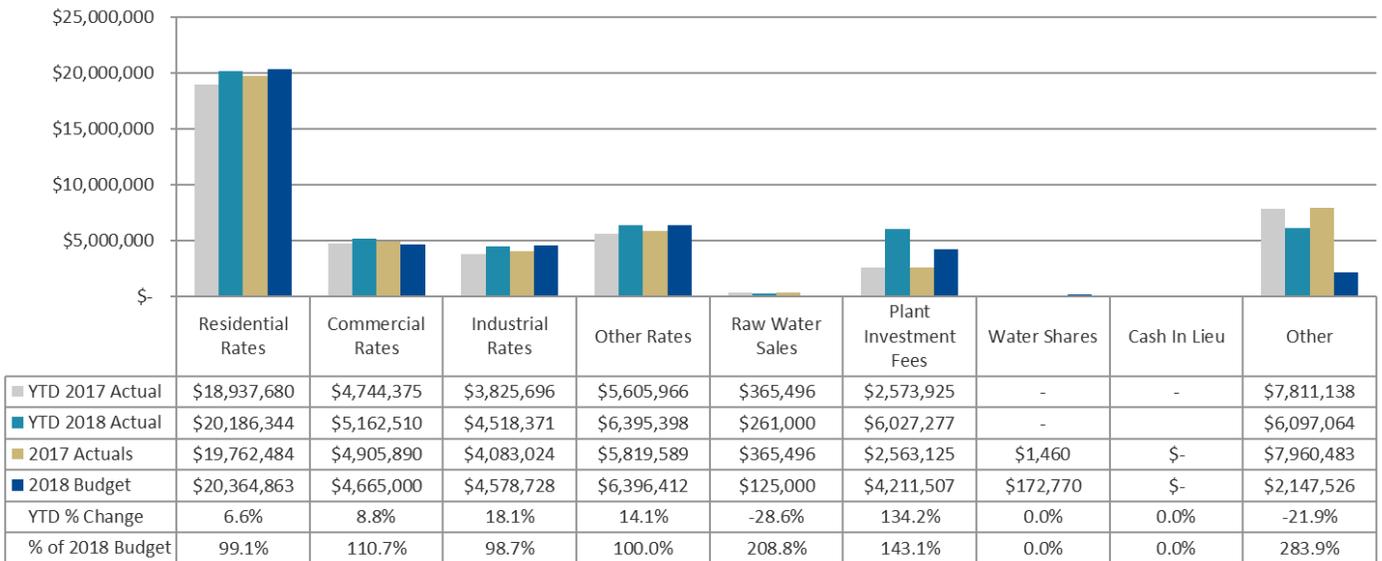


Water Funds

The Water Department provides clean water to the citizens and industries of Greeley. The department is responsible for 476 miles of distribution lines and 69.75 million gallons of treated water storage reservoirs. Below is a summary table of water revenues and expenditures. Bond proceeds of \$71.8 million are budgeted in 2018 to fund capital projects. The department will use fund balance to cover the \$32 million difference between budgeted expenditures and revenue in 2018.

Water Overview							
	YTD 2017 Actual	YTD 2018 Actual	YTD % Change	2018 Encumbrances	2017 Actuals	2018 Revised Budget	% of 2018 Budget
Total Revenue	\$ 43,864,276	\$ 48,647,964	10.9%	-	\$ 45,461,551	\$ 114,239,036	42.6%
Operating	\$ 24,170,735	\$ 23,500,317	-2.8%	\$ 1,812,626	\$ 25,698,962	\$ 28,727,019	88.1%
Water Rights Acquisition	\$ 3,110,871	\$ 1,276,904	-59.0%	\$ 293,174	\$ 9,773,310	\$ 8,735,574	18.0%
Capital	\$ 22,078,139	\$ 30,513,660	38.2%	\$ 27,941,183	\$ 27,019,442	\$ 108,778,035	53.7%
Total Expenditures	\$ 49,359,746	\$ 55,290,881	12.0%	\$ 30,046,982	\$ 62,491,714	\$ 146,240,628	58.4%
Use of Fund Balance	\$ 5,495,470	\$ 6,642,918			\$ 17,030,163	\$ 32,001,592	

Water Revenues by Source



2018 revenues for residential, commercial, and industrial rates have moved 6.6%, 8.8%, and 18.1%, respectively, from 2017. To date, total rate revenue has increased 9.5% from 2017. The total rate revenue is budgeted to increase 3.0% in 2018.



Water Funds

As mentioned earlier, water expenditures are expected to exceed revenues as fund balance is used to fund capital projects. Budgeted capital expenditures for 2018 include:

- \$38.3 million for Windy Gap Firming.
- \$35 million for capital replacement projects.
- \$8.8 million for water rights acquisition.
- \$8.2 million for Milton Seaman Permitting and Projects.
- \$2.9 million for Disinfection Outreach and Verification.

Water Projects over \$1 million in 2018					
Quarter	Beginning Allocated Funds	Budget	Actual Expenditures	Variance from Budget	Ending Allocated Funds
Q1	\$ 92,466,223	\$ 3,425,875	\$ 3,406,299	\$ (19,576)	
Q2		\$ 3,912,000	\$ 6,454,640	\$ 2,542,640	
Q3		\$ 5,538,660	\$ 4,490,056	\$ (1,048,604)	
Q4		\$ 11,712,000	\$ 8,831,905	\$ (2,880,095)	\$ 67,877,688
Total		\$ 24,588,535	\$ 23,182,900	\$ (1,405,635)	
Project Savings		\$ 4,410,171			
Planned Next Year Expenditures		\$ 63,467,517			

Water Projects over \$1 million:

- \$2.9 million for Disinfection Outreach and Verification
- \$8.2 million for Milton Seaman Permitting
- \$38.3 million for Windy Gap Firming
- \$3.6 million for Boyd WTP Needs Assessment Projects
- \$27.9 million for Bellvue Needs Assessment Projects
- \$1.3 million for Gold Hill Tank Repair
- \$2.2 million for Transmission System Rehabilitation
- \$1.5 million for Boyd Filter Media Replacement
- \$6.6 million for Future Water Acquisition - Phase II

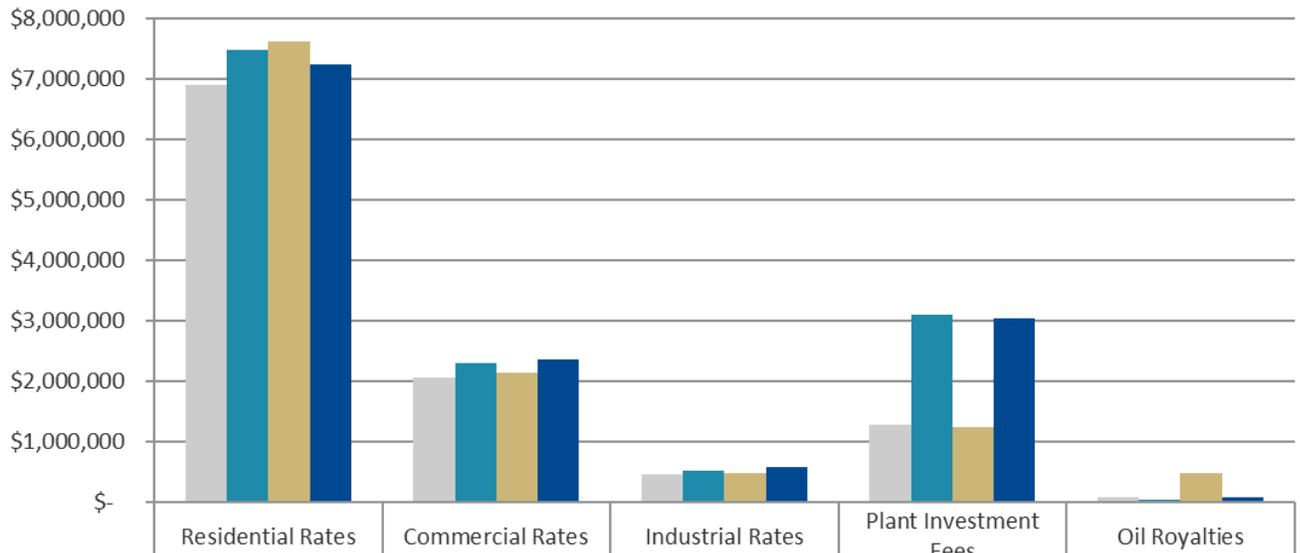


Sewer Funds

The Sewer Department collects and treats wastewater from Greeley's residences and businesses. 359 miles of line and 10 sewage pumping stations are operated and maintained by the department in order to perform these critical services.

Residential, commercial, and industrial sewer revenues have moved 8.6%, 12.2%, and 10.9%, respectively, from 2017 to 2018. To date, total sewer rate revenue in 2018 has increased 9.5% as compared to 2017. Total rate revenue was budgeted to decrease 0.5% this year.

Sewer Revenues by Source



YTD 2017 Actual	\$6,892,671	\$2,050,941	\$461,945	\$1,270,161	\$84,417
YTD 2018 Actual	\$7,484,474	\$2,300,590	\$512,360	\$3,095,450	\$27,981
2017 Actuals	\$7,618,015	\$2,144,791	\$483,376	\$1,235,048	\$471,507
2018 Budget	\$7,250,560	\$2,360,820	\$586,099	\$3,044,609	\$71,000
YTD % Change	8.6%	12.2%	10.9%	143.7%	-66.9%
% of 2018 Budget	103.2%	97.4%	87.4%	101.7%	39.4%



Sewer Funds

Bond proceeds are budgeted at \$12 million for 2018 to fund capital projects.

2018 projects include:

- \$2.3 million for Ashcroft Draw Sewer Phase II.
- \$3 million for North Greeley Sewer Phase 2A.
- \$2.3 million for Water Pollution Control Facility Blower Replacement Project.
- \$2.1 million for Water Pollution Control Facility Solids Processing Improvements.
- \$1.9 million for Nitrification Project Phase II.
- \$605,000 for Sanitary Sewer Master Plan update.
- \$387,500 for general rehabilitation projects.

Sewer Overview							
	YTD 2017 Actual	YTD 2018 Actual	YTD % Change	2018 Encumbrances	2017 Actuals	2018 Revised Budget	% of 2018 Budget
Total Resources	\$10,760,135	\$ 13,420,855	24.7%	-	\$11,952,737	\$ 25,313,088	53.0%
Operating	\$ 6,412,659	\$ 6,944,370	8.3%	\$ 146,448	\$ 6,470,170	\$ 7,349,802	96.5%
Capital	\$10,159,566	\$ 3,911,062	-61.5%	\$ 4,863,764	\$10,944,962	\$ 15,874,249	55.3%
Total Expenditures	\$16,572,225	\$ 10,855,431	-34.5%	\$ 5,010,212	\$17,415,132	\$ 23,224,051	68.3%
Use of Fund Balance	\$ 5,812,090	\$ (2,565,424)			\$ 5,462,395	\$ (2,089,037)	

Sewer Projects Over \$1 Million in 2018					
Quarter	Beginning Allocated Funds	Budget	Actual Expenditures	Variance from Budget	Ending Allocated Funds
Q1	\$ 11,774,617	\$ 865,500	\$ 63,095	\$ (802,405)	
Q2		\$ 985,000	\$ 978,584	\$ (6,416)	
Q3		\$ 1,401,609	\$ 954,141	\$ (447,468)	
Q4		\$ 1,525,000	\$ 646,544	\$ (878,456)	\$ 6,997,508
Total		\$ 4,777,109	\$ 2,642,364	\$ (2,134,745)	
Project Savings		\$ 813,410			
Planned Next Year Expenditures		\$ 6,184,098			



Caustic Metering Pumps at the Water Pollution Control Facility

Stormwater Funds

The Stormwater division is responsible for:

- Developing a Capital Improvement Program for Stormwater facilities.
- Monitoring and creating maintenance plans for the existing system.
- Developing City drainage standards.
- Reviewing flood impact issues.
- Regulating illicit discharges.
- Managing the City's Stormwater National Pollution Discharge Elimination System (NPDES) permit.



Capital projects in 2018 include:

- \$8.9 million for 27th Avenue storm drain improvements 17th to the Poudre River.
- \$695,324 for 12th Street Outfall preliminary design.
- \$680,000 for drainage system repairs to system mains, inlets and culverts.

A brief summary of Stormwater revenue and expenditures is shown below. Rate revenues increased 18.2% from 2017 to 2018 YTD amounts. Stormwater rate revenue for 2018 is budgeted at 8.7% over 2017 actual revenues. 2018 expenditures are budgeted to exceed revenues by \$8.9 million as Stormwater fund balance is used, with \$1.0 million of fund balance used year to date. To date, 49.8% of the expenditure budget has been spent.

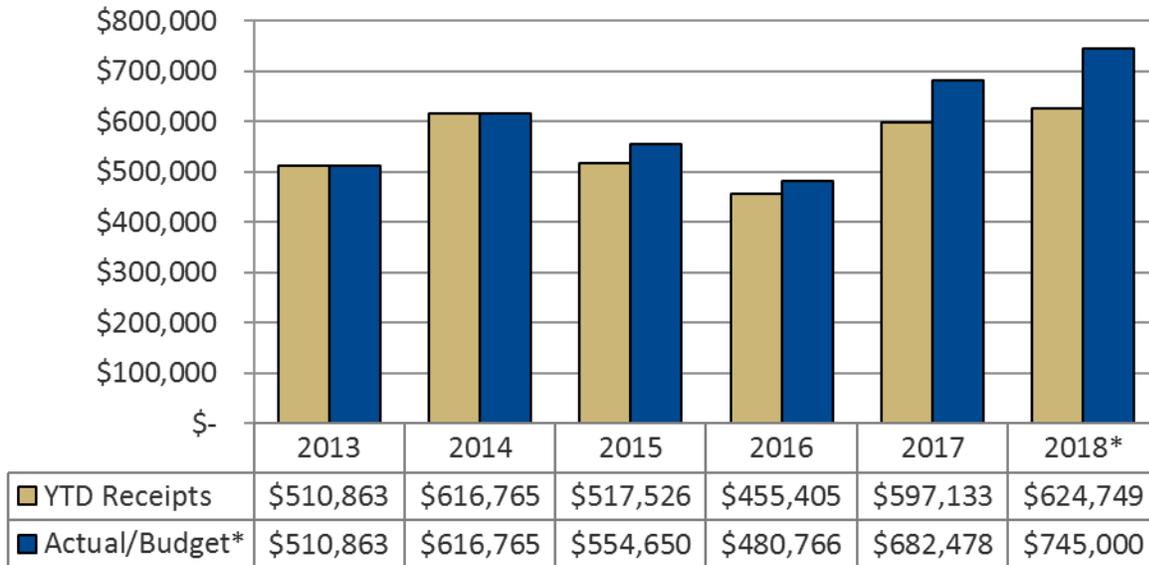
Stormwater Overview							
	YTD 2017 Actual	YTD 2018 Actual	YTD % Change	2018 Encumbrances	2017 Actuals	2018 Revised Budget	% of 2018 Budget
Rates	\$ 5,297,370	\$6,259,503	18.2%	-	\$5,947,995	\$ 6,462,664	96.9%
Impact Fees	\$ 169,424	\$ 552,346	226.0%	-	\$ 165,734	\$ 291,394	189.6%
Total Revenue	\$ 5,466,794	\$6,811,849	24.6%	-	\$6,113,729	\$ 6,754,058	100.9%
Operating	\$ 3,045,325	\$3,166,719	4.0%	\$ 18,530	\$3,039,108	\$ 3,383,059	93.6%
Capital	\$ 3,449,649	\$4,677,645	35.6%	\$ 6,075,903	\$3,931,613	\$ 12,366,667	37.8%
Total Expenditures	\$ 6,494,975	\$7,844,365	20.8%	\$ 6,094,432	\$6,970,721	\$ 15,749,726	49.8%
Use of Fund Balance	\$ 1,028,181	\$1,032,516			\$ 856,992	\$ 8,995,668	

Stormwater Projects Over \$1 Million in 2018					
Quarter	Beginning Allocated Funds	Budget	Actual Expenditures	Variance From Budget	Ending Allocated Funds
Q1	\$ 8,876,887	\$ 100,000	\$ 724,706	\$ 624,706	
Q2		\$ 750,000	\$ 1,169,723	\$ 419,723	
Q3		\$ 1,000,000	\$ 766,228	\$ (233,772)	
Q4		\$ 1,500,000	\$ 612,734	\$ (887,266)	\$ 5,526,887
Total		\$ 3,350,000	\$ 3,273,392	\$ (76,608)	
Project Savings		\$ -			
Planned Next Year Expenditures		\$ 5,526,887			

Lodging Tax

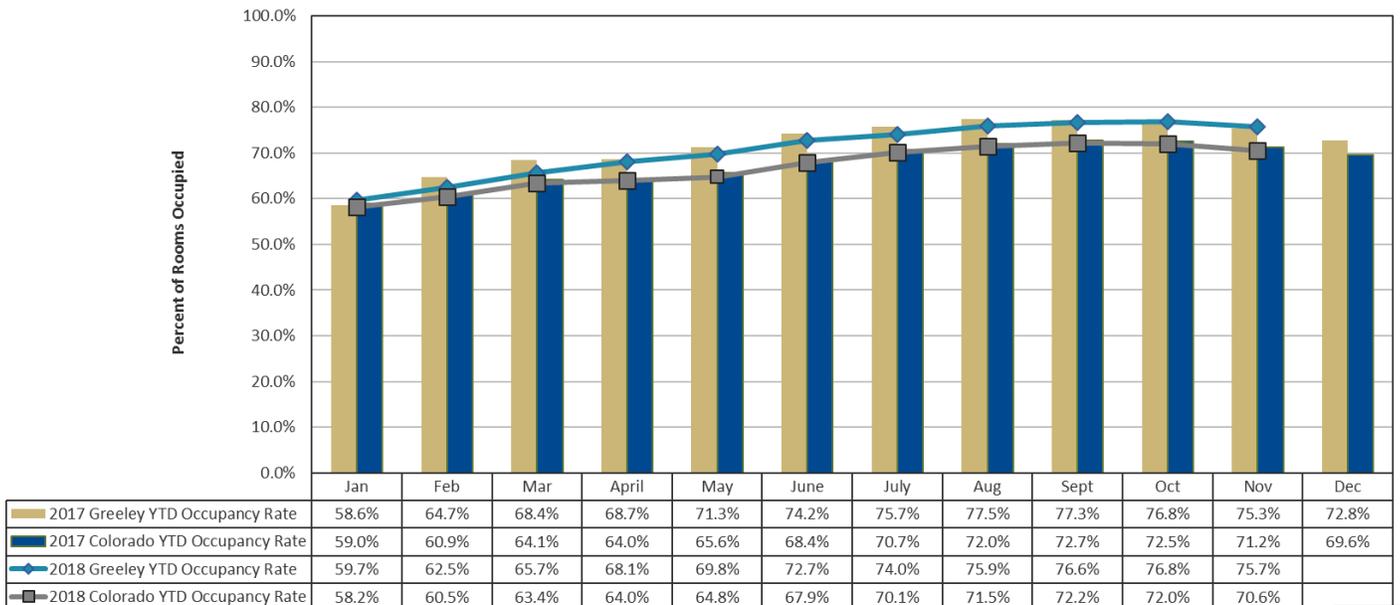
The Convention and Visitors Fund is supported by a 3% lodging tax and is utilized to support convention and visitor activities. For rooms rented through November, revenues increased 4.6% from the corresponding 2017 period.

Lodging Tax Revenue



In November of 2018 Greeley continued to exceed the state occupancy rate of 70.6% with a year to date occupancy rate equating to 75.7%. The average daily rate for Greeley in 2018 is currently \$104.18 compared to \$156.80 for the state.

Greeley vs. Colorado Lodging Occupancy Rates

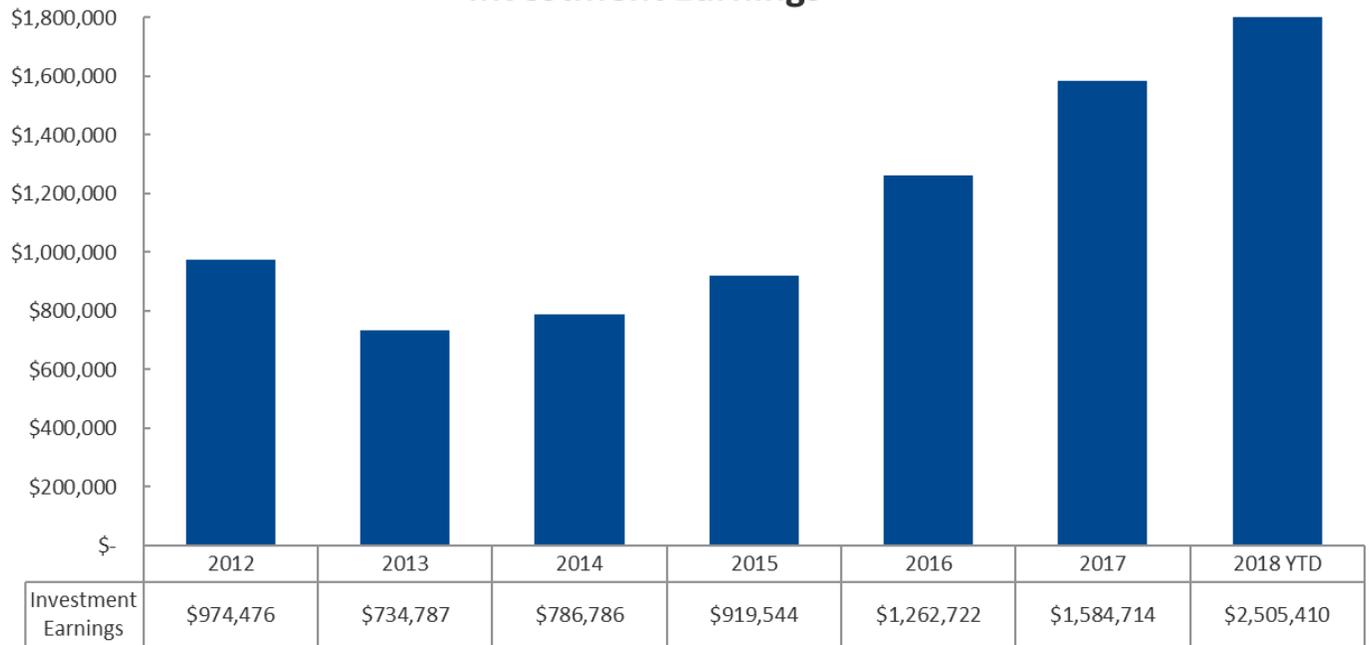


Investments

The City of Greeley's investment objectives include:

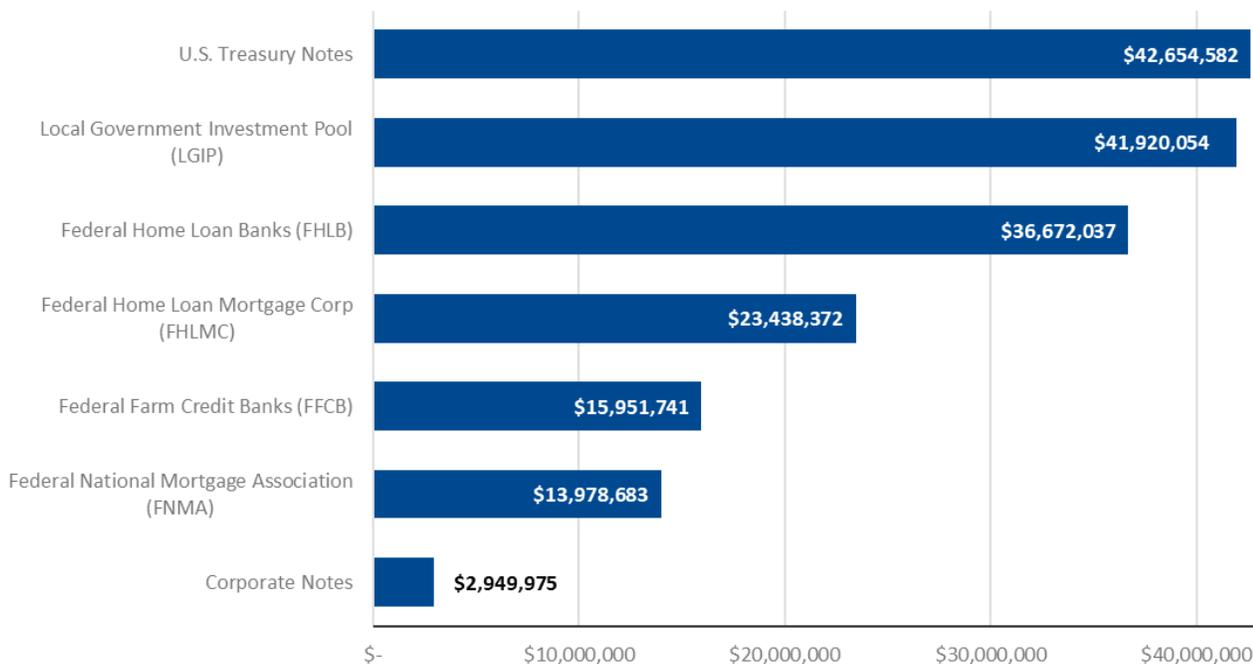
- The preservation of capital and protection of investment principal.
- Maintaining sufficient liquidity to meet immediate and short-term obligations.

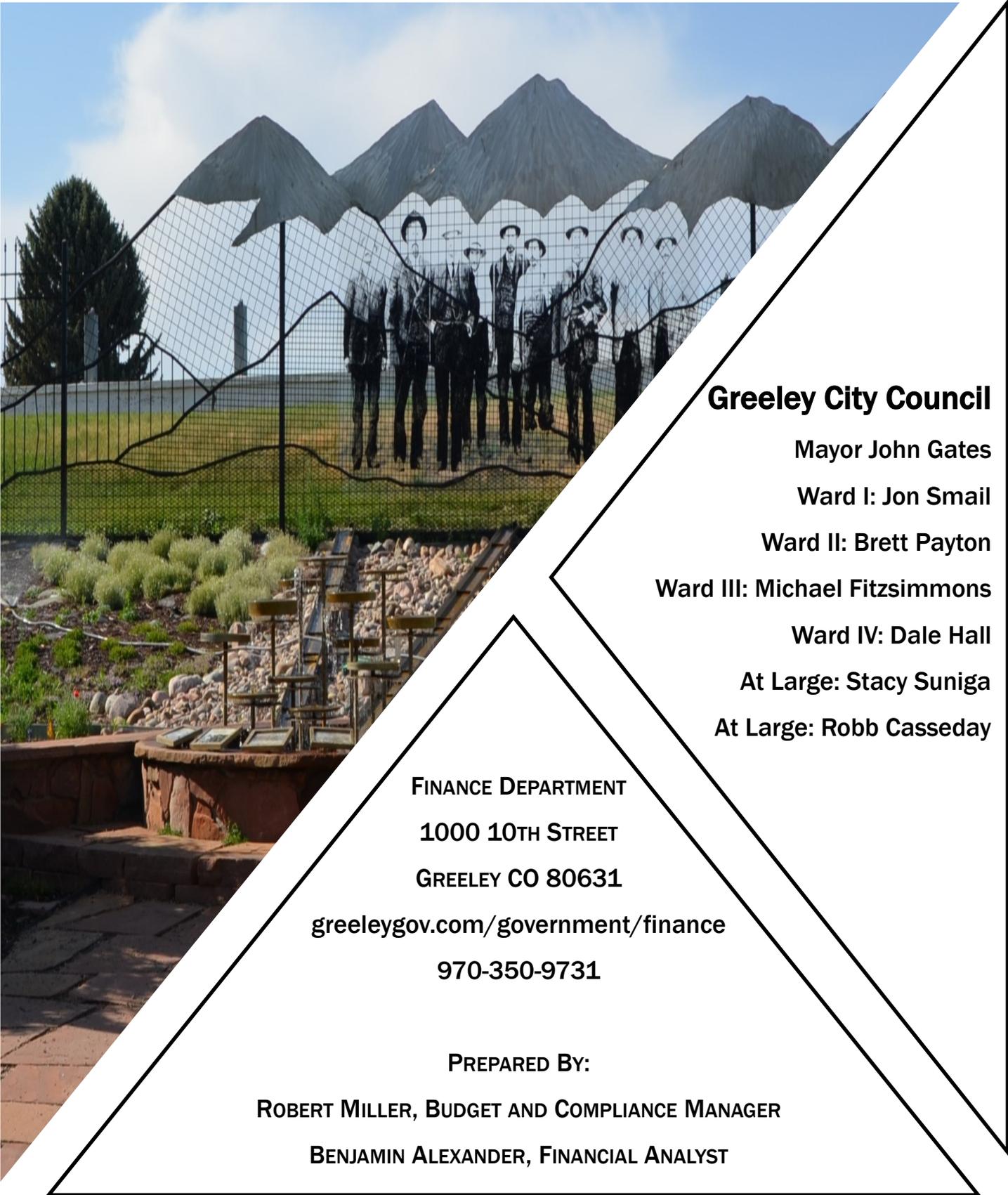
Investment Earnings



The City's portfolio performance benchmarks are the 90 day U.S. Treasury rate and 0-3 year U.S. Treasury rate. As of November 30th, 2018 the weighted average maturity was 1.20 years, the short term market yield was 2.39% as compared to the 90 day treasury rate of 2.37%, and the long term market yield was 2.69% as compared to the 0-3 year treasury rate of 2.68%.

Portfolio Allocation as of December 31st, 2018





Greeley City Council

Mayor John Gates

Ward I: Jon Smail

Ward II: Brett Payton

Ward III: Michael Fitzsimmons

Ward IV: Dale Hall

At Large: Stacy Suniga

At Large: Robb Casseday

FINANCE DEPARTMENT

1000 10TH STREET

GREELEY CO 80631

greeleygov.com/government/finance

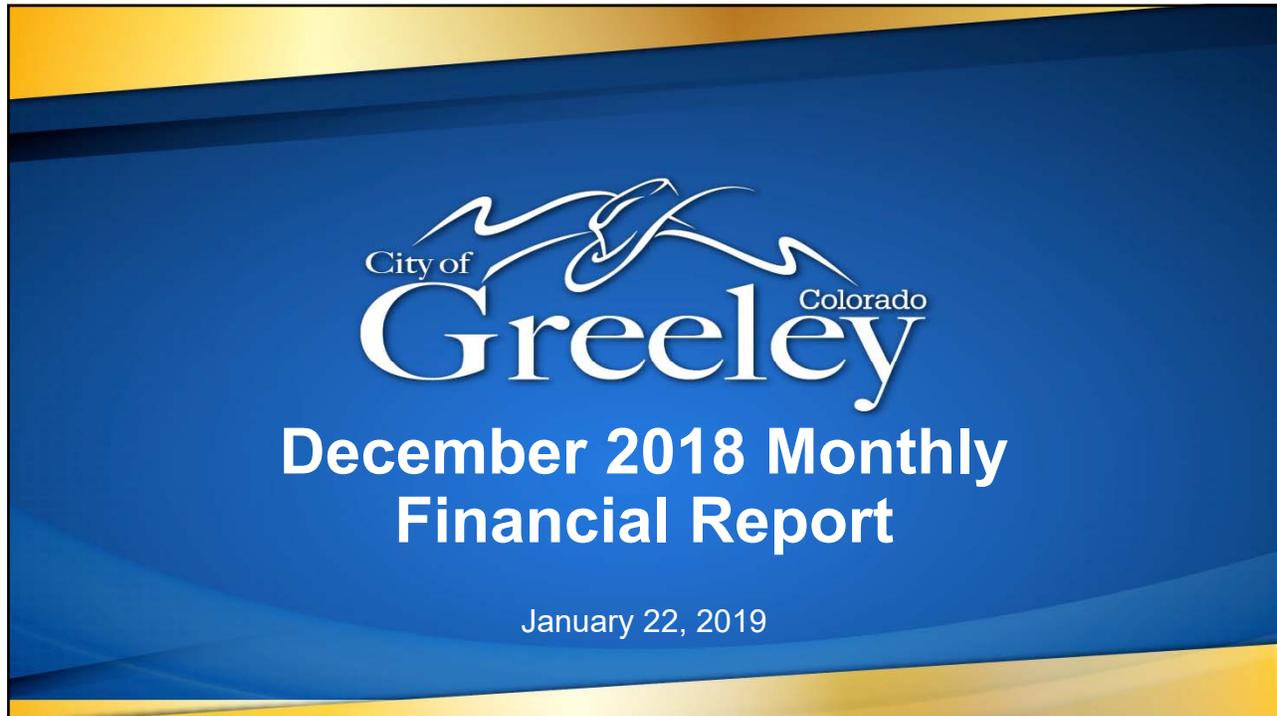
970-350-9731

PREPARED BY:

ROBERT MILLER, BUDGET AND COMPLIANCE MANAGER

BENJAMIN ALEXANDER, FINANCIAL ANALYST





General Fund Summary

	2018 Actual	2018 Revised Budget	Variance	% of 2018 Budget
Use of Fund Balance	\$ 723,762	\$ 7,491,867	\$ (6,768,105)	9.7%
Revenue	\$ 99,172,153	\$ 102,941,649	\$ 3,769,496	96.3%
Expenditures	\$ 99,895,915	\$ 110,433,516	\$ 10,537,601	90.5%

General Fund Revenue

	2017	2018	Variance	% Change 2017 - 2018	2018 Revised Budget	% of 2018 Budget
1st Quarter	\$ 15,580,456	\$ 20,172,576	\$ 4,592,120	29.5%	-	-
2nd Quarter	\$ 25,110,498	\$ 26,861,163	\$ 1,750,665	7.0%	-	-
3rd Quarter	\$ 23,103,366	\$ 28,531,030	\$ 5,427,664	23.5%	-	-
October	\$ 6,611,407	\$ 7,194,584	\$ 583,177	8.8%	-	-
November	\$ 6,610,706	\$ 9,019,914	\$ 2,409,208	36.4%	-	-
December	\$ 8,638,952	\$ 7,392,887	\$ (1,246,064)	-14.4%	-	-
YTD Total	\$ 85,655,384	\$ 99,172,153	\$ 13,516,769	15.8%	\$ 102,941,649	96.3%

3

CITY OF GREELEY

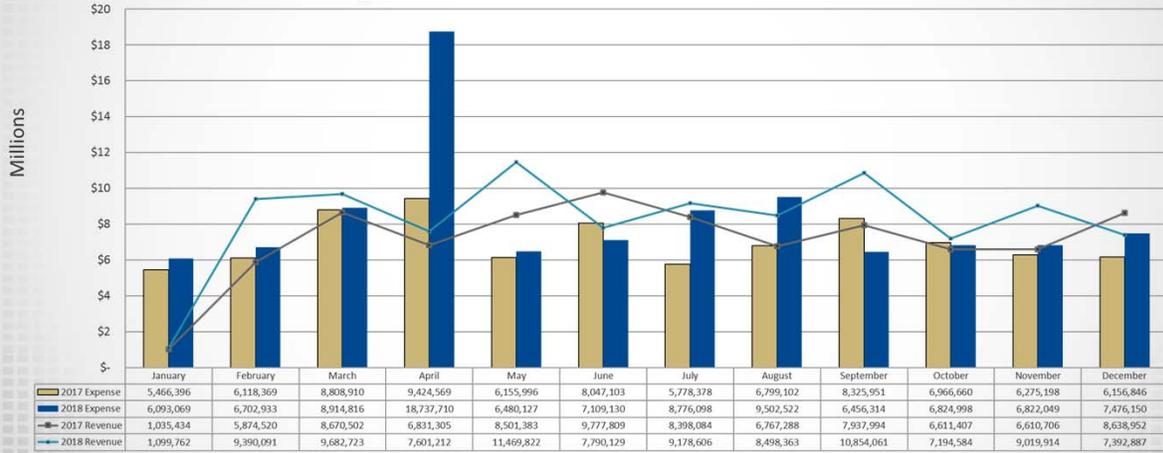
General Fund Expenditures

	2017	2018	Variance	% Change 2017 - 2018	2018 Revised Budget	% of 2018 Budget
1st Quarter	\$ 20,393,676	\$ 21,710,819	\$ 1,317,143	6.5%	-	-
2nd Quarter	\$ 23,627,668	\$ 32,326,967	\$ 8,699,299	36.8%	-	-
3rd Quarter	\$ 20,903,430	\$ 24,734,933	\$ 3,831,503	18.3%	-	-
October	\$ 6,966,660	\$ 6,824,998	\$ (141,662)	-2.0%	-	-
November	\$ 6,275,198	\$ 6,822,049	\$ 546,851	8.7%	-	-
December	\$ 6,156,846	\$ 7,476,150	\$ 1,319,304	21.4%	-	-
YTD Total	\$ 84,323,478	\$ 99,895,915	\$ 15,572,437	18.5%	\$ 110,433,516	90.5%

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CITY OF GREELEY

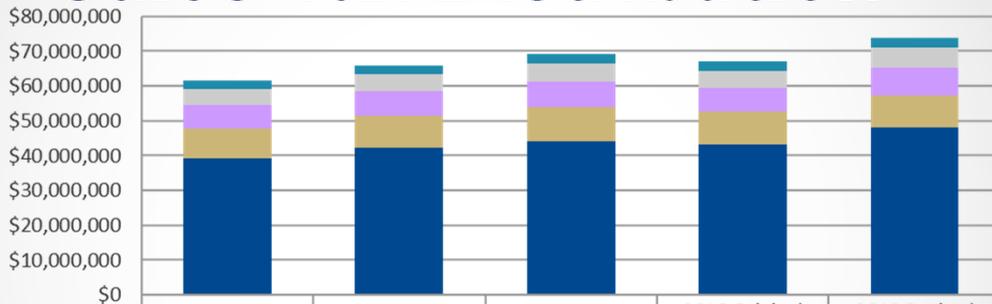
General Fund Revenue and Expenditure Overview



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CITY OF GREELEY

Sales Tax Distribution

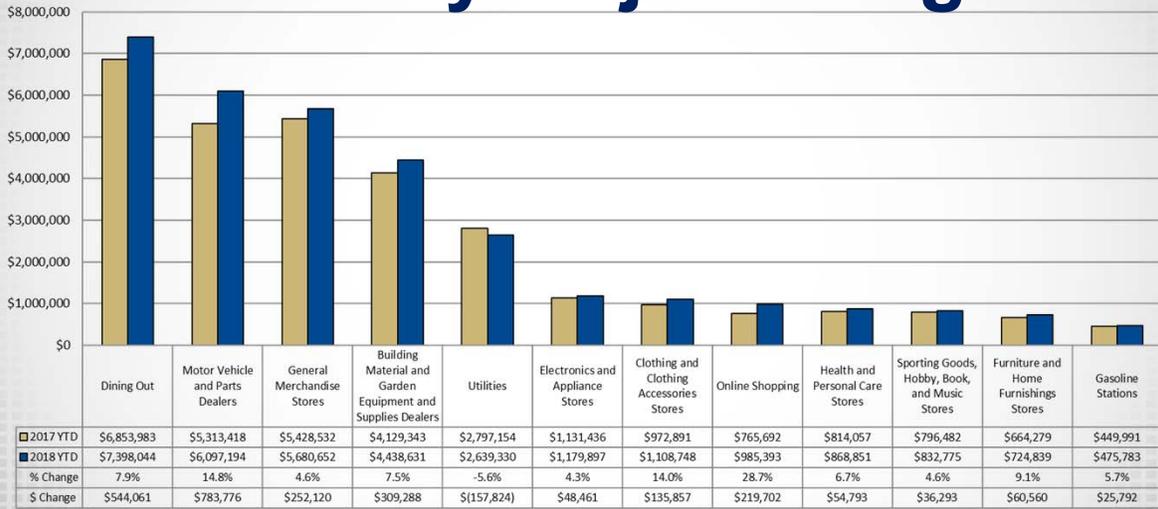


	2017 YTD	2018 YTD	2017 Actual	2018 Original Budget	2018 Revised Budget
Public Safety Bonds	\$2,443,063	\$2,614,170	\$2,754,920	\$2,607,571	2,980,765
Quality of Life	\$4,580,743	\$4,901,569	\$5,165,474	\$4,889,197	5,588,934
Food	\$6,526,116	\$6,866,713	\$7,490,314	\$6,935,735	7,946,270
Keep Greeley Moving	\$8,610,521	\$9,344,357	\$9,680,773	\$9,427,169	9,427,169
General Fund	\$39,281,312	\$42,148,977	\$44,164,431	\$43,174,285	47,943,071

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CITY OF GREELEY

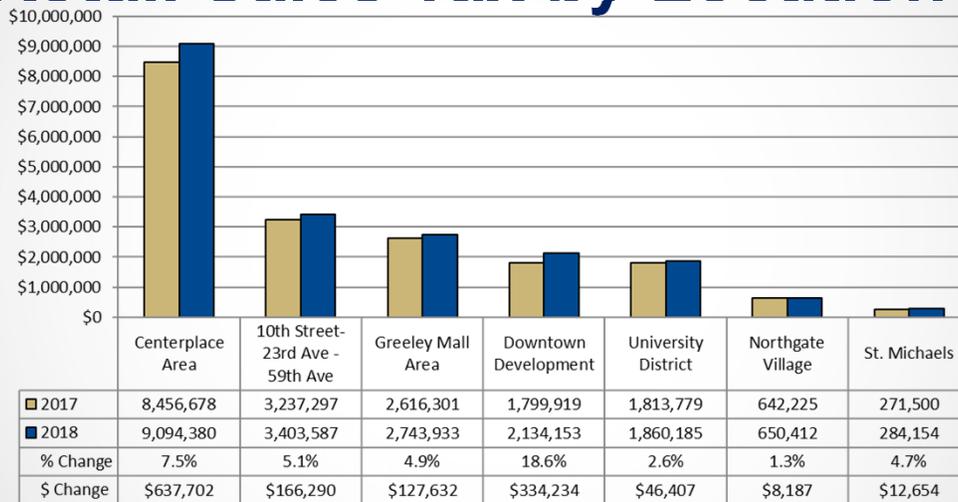
Sales Tax by Major Categories



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CITY OF GREELEY

Retail Sales Tax by Location*



*Excludes businesses selling groceries and auto dealers.

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CITY OF GREELEY

Property Tax

	2017	2018	Variance	% Change 2017 - 2018	2018 Budget	% of 2018 Budget
1st Quarter	\$ 2,966,893	\$ 3,628,120	\$ 661,227	22.3%	-	-
2nd Quarter	\$ 4,735,003	\$ 5,144,817	\$ 409,814	8.7%	-	-
3rd Quarter	\$ 2,053,527	\$ 2,472,559	\$ 419,032	20.4%	-	-
October	\$ 22,887	\$ 18,029	\$ (4,859)	-21.2%	-	-
November	\$ 44,756	\$ 59,695	\$ 14,940	33.4%	-	-
December	\$ 215	\$ 550	\$ 335	155.5%	-	-
YTD Total	\$ 9,823,282	\$ 11,323,770	\$ 1,500,488	15.3%	\$ 10,230,784	110.7%

CITY OF GREELEY

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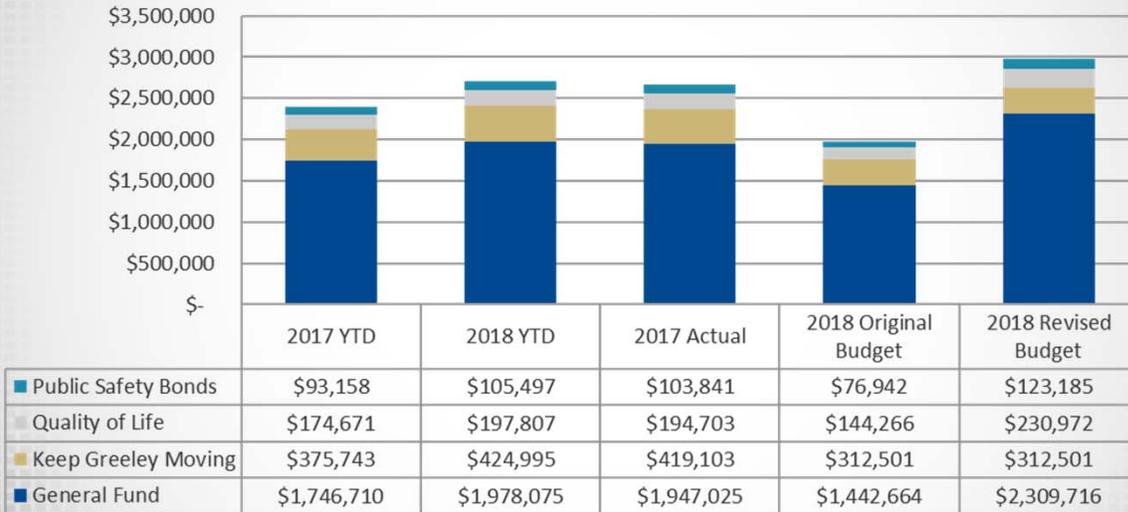
General Fund: Franchise Fees & Telephone Tax

	2017 YTD	2018 YTD	Variance	% Change 2017 - 2018	2018 Budget	% of 2018 Budget
Cable	\$ 751,956	\$ 714,520	\$ (37,437)	-5.0%	\$ 1,070,244	66.8%
Electric	\$ 2,111,823	\$ 2,138,608	\$ 26,785	1.3%	\$ 2,651,578	80.7%
Natural Gas	\$ 1,086,274	\$ 1,283,300	\$ 197,025	18.1%	\$ 1,452,218	88.4%
Telephone	\$ 108,853	\$ 63,066	\$ (45,787)	-42.1%	\$ 100,000	63.1%
YTD Total	\$ 4,058,907	\$ 4,199,493	\$ 140,587	3.5%	\$ 5,274,040	79.6%

CITY OF GREELEY

10

General Use Tax



11

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Auto Use Tax



12

CITY OF GREELEY

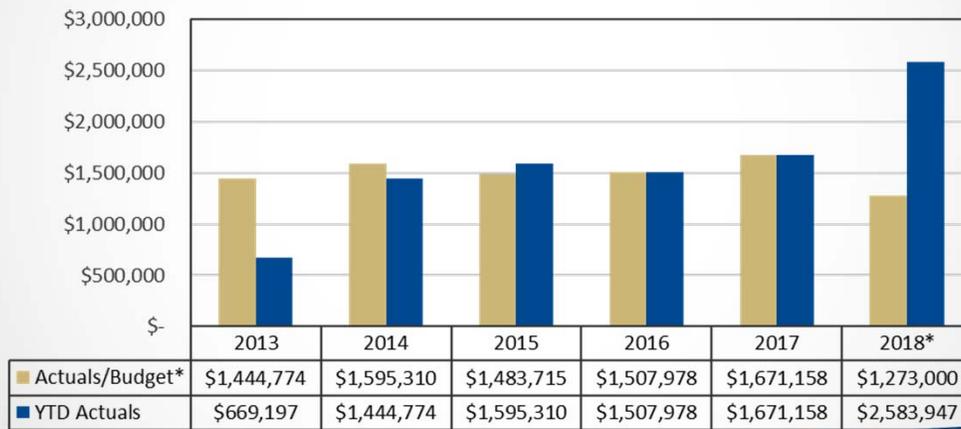
Building Use Tax



13

Building Permit Revenue

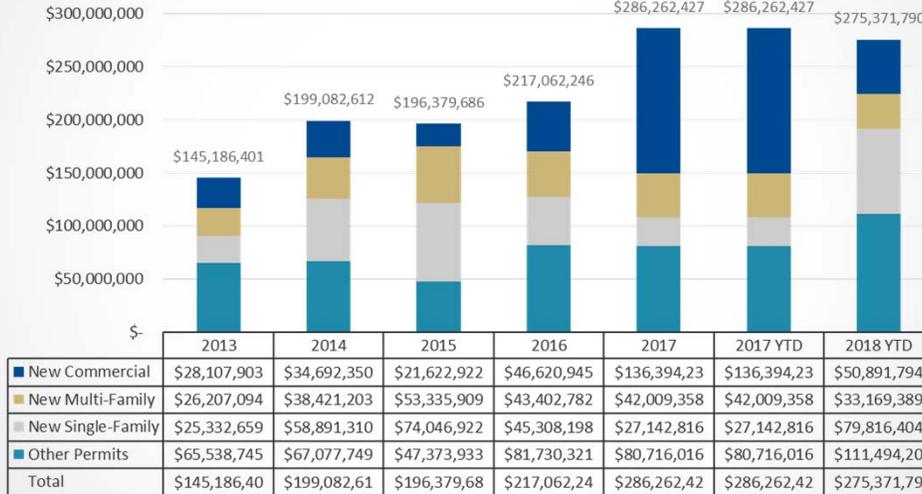
Building Permit Revenue



14

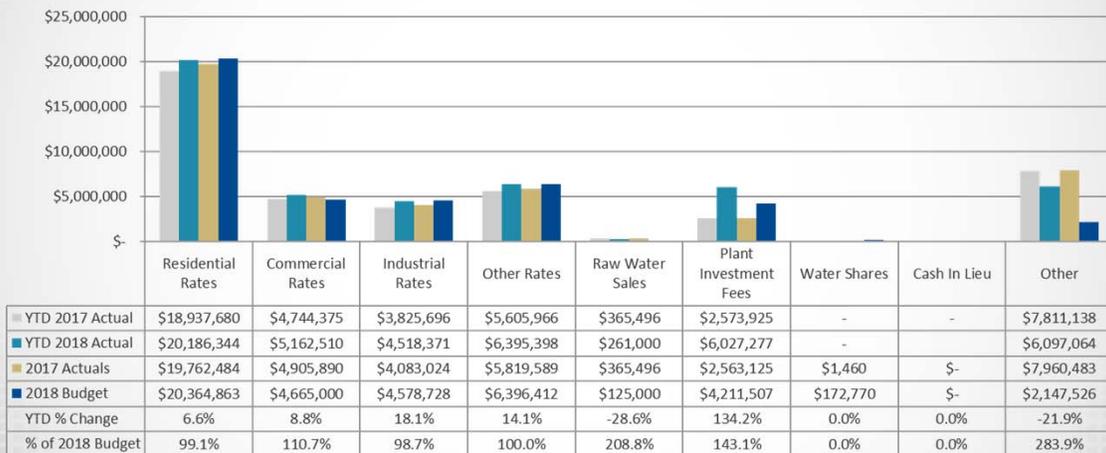
Building Permit Valuations

Total Building Permit Valuations



Water Funds

Water Revenues by Source

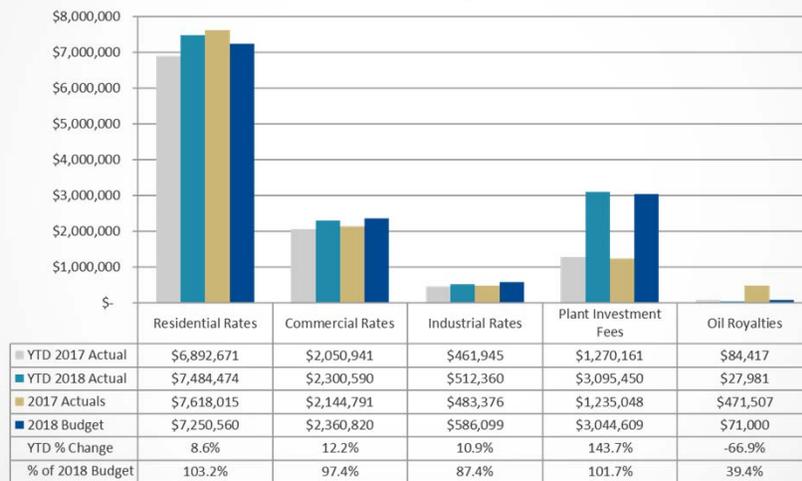


Water Funds

	YTD 2017 Actual	YTD 2018 Actual	YTD % Change	2018 Encumbrances	2017 Actuals	2018 Revised Budget	% of 2018 Budget
Total Revenue	\$ 43,864,276	\$ 48,647,964	10.9%	-	\$ 45,461,551	\$ 114,239,036	42.6%
Operating	\$ 24,170,735	\$ 23,500,317	-2.8%	\$ 1,812,626	\$ 25,698,962	\$ 28,727,019	88.1%
Water Rights Acquisition	\$ 3,110,871	\$ 1,276,904	-59.0%	\$ 293,174	\$ 9,773,310	\$ 8,735,574	18.0%
Capital	\$ 22,078,139	\$ 30,513,660	38.2%	\$ 27,941,183	\$ 27,019,442	\$ 108,778,035	53.7%
Total Expenditures	\$ 49,359,746	\$ 55,290,881	12.0%	\$ 30,046,982	\$ 62,491,714	\$ 146,240,628	58.4%
Use of Fund Balance	\$ 5,495,470	\$ 6,642,918			\$ 17,030,163	\$ 32,001,592	

Sewer Funds

Sewer Revenues by Source



Sewer Funds

	YTD 2017 Actual	YTD 2018 Actual	YTD % Change	2018 Encumbrances	2017 Actuals	2018 Revised Budget	% of 2018 Budget
Total Resources	\$10,760,135	\$ 13,420,855	24.7%	-	\$11,952,737	\$ 25,313,088	53.0%
Operating	\$ 6,412,659	\$ 6,944,370	8.3%	\$ 146,448	\$ 6,470,170	\$ 7,349,802	96.5%
Capital	\$10,159,566	\$ 3,911,062	-61.5%	\$ 4,863,764	\$10,944,962	\$ 15,874,249	55.3%
Total Expenditures	\$16,572,225	\$ 10,855,431	-34.5%	\$ 5,010,212	\$17,415,132	\$ 23,224,051	68.3%
Use of Fund Balance	\$ 5,812,090	\$ (2,565,424)			\$ 5,462,395	\$ (2,089,037)	

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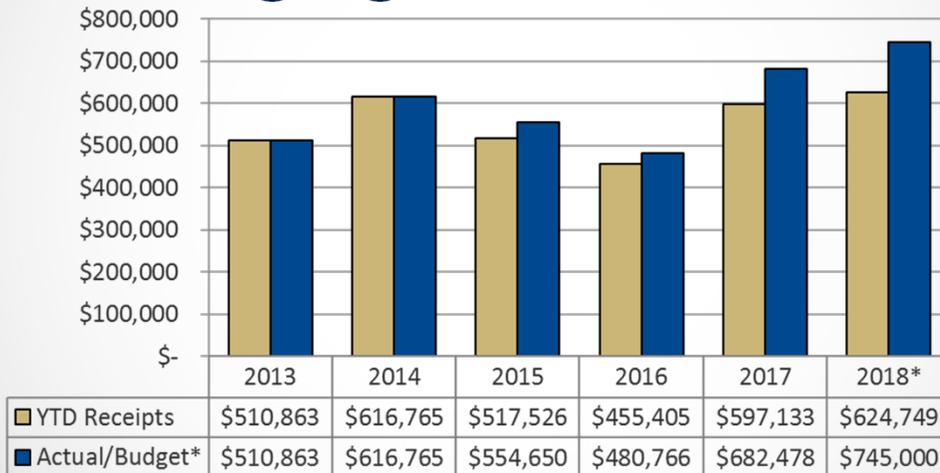
Stormwater Funds

	YTD 2017 Actual	YTD 2018 Actual	YTD % Change	2018 Encumbrances	2017 Actuals	2018 Revised Budget	% of 2018 Budget
Rates	\$ 5,297,370	\$6,259,503	18.2%	-	\$5,947,995	\$ 6,462,664	96.9%
Impact Fees	\$ 169,424	\$ 552,346	226.0%	-	\$ 165,734	\$ 291,394	189.6%
Total Revenue	\$ 5,466,794	\$6,811,849	24.6%	-	\$6,113,729	\$ 6,754,058	100.9%
Operating	\$ 3,045,325	\$3,166,719	4.0%	\$ 18,530	\$3,039,108	\$ 3,383,059	93.6%
Capital	\$ 3,449,649	\$4,677,645	35.6%	\$ 6,075,903	\$3,931,613	\$ 12,366,667	37.8%
Total Expenditures	\$ 6,494,975	\$7,844,365	20.8%	\$ 6,094,432	\$6,970,721	\$ 15,749,726	49.8%
Use of Fund Balance	\$ 1,028,181	\$ 1,032,516			\$ 856,992	\$ 8,995,668	

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CITY OF GREELEY

Lodging Tax Revenues



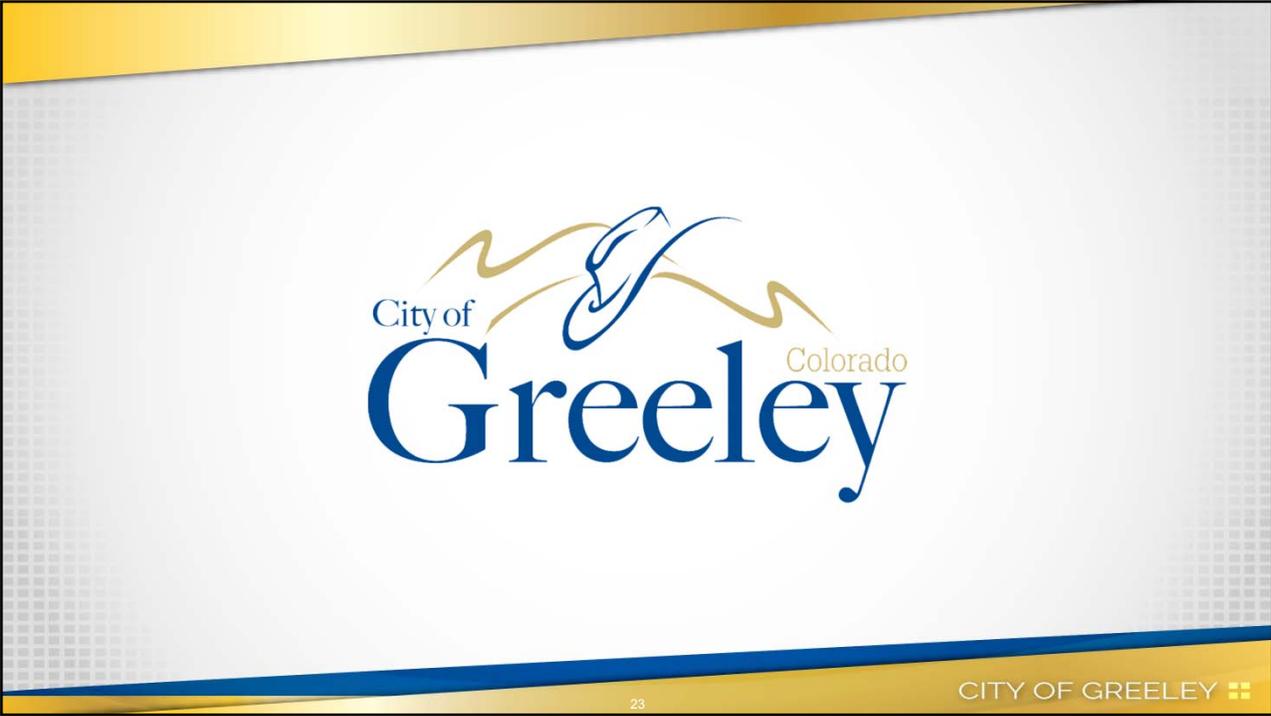
21

October Financial Summary

2018 Revenues as Compared to Budget

- ↑ Building Permit Revenue
- ↑ Development Impact Fees
- ↑ Building Use
- ↑ General Use
- ↑ Auto Use
- ↑ Sales Tax
- ↑ Property Tax

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Worksession Agenda Summary

January 22, 2019

Agenda Item Number 6

Roy Otto, City Manager, 970-350-9750

Title:

Scheduling of Meetings, Other Events

Summary:

During this portion of the meeting the City Manager or City Council may review the attached Council Calendar or Meeting Schedule regarding any upcoming meetings or events.

Attachments:

Council Meetings/Other Events Calendar

Council Meeting/Worksession Schedule

Status Report of Council Petitions and Related Information

January 2019 - February 2019

January 2019							February 2019						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
6	7	1	2	3	4	5	3	4	5	6	7	1	2
13	14	8	9	10	11	12	10	11	12	13	14	8	9
20	21	15	16	17	18	19	17	18	19	20	21	15	16
27	28	22	23	24	25	26	24	25	26	27	28	22	23

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 20	21 9:45am MLK Day March and Celebration (2101 10th Avenue (See details below for March and	22 5:00pm City Council Worksession (1001 11th Avenue)	23	24 5:00pm Boards and Commissions Appreciation Reception (Monfort Concert Hall Stage.	25	26
27	28 11:30am Greeley Chamber of Commerce (Gates) 6:00pm Youth Commission (Smail)	29 9:00am St. Mary's Catholic School Community Breakfast. 6:00pm RSVP Required: Fort Collins, State of	30 7:00am Upstate Colorado Economic Development 5:30pm RSVP Required: Colorado Farm Show	31	Feb 1 8:00am Poudre River Forum (Drake Center, 802 West Drake Road, Fort Collins) - Council Master	2
3	4	5 6:10pm Council Group Photos (Council's Chambers) - Council 6:30pm City Council Meeting (1001 11th	6	7 7:00am Poudre River Trail (Hall) 3:30pm IG Adv. Board (Smail) 6:00pm MPO	8	9
10	11	12 5:00pm City Council Worksession (1001 11th Avenue)	13	14	15	16 10:00am City Chat with Councilmember Suniga (TBD)
17	18	19 6:30pm City Council Meeting (1001 11th Avenue)	20 7:30am Visit Greeley (Fitzsimmons) 2:00pm Water & Sewer Board (Gates)	21 7:30am DDA (Casseday/Smail) 3:30pm Airport Authority 5:30pm RSVP's	22	23

City Council Meeting Schedule

<u>Date</u>	<u>Description</u>	<u>Staff Contact</u>	
February 5, 2019 Council Meeting	Resolution - Firing Range IGA	Mark Jones	Consent
	Ordinance - Intro - Gateway Park II Preliminary/Final PUD	Brad Mueller	Consent
	Ordinance - Intro - Adoption of a Housing Accessibility Strategy for the City of Greeley	Brad Mueller	Consent
	Ordinance - Intro - Centerplace North 2nd DCMP Amendments	Brad Mueller	Consent
	Ordinance - Intro - Amendments to the Greeley Municipal Code for Chapter 6.16 regarding Liquor Licensing	Betsy Holder	Consent
	Ordinance - Intro - Amendments to the Greeley Municipal Code for Chapter 13.40 regarding Alcohol Beverages in Public Places	Andy McRoberts	Consent
	Ordinance - Final - First Additional Appropriation	Victoria Runkle	Regular
February 12, 2019 Worksession Meeting	Northern Colorado Regional Economic Development Initiative (NoCO REDI)	Ben Snow	0.50
	Discussion of Waste Collection Challenges and Options	Brad Mueller	0.50
	Executive Session - Annual Review of the City Attorney	Sharon McCabe	
February 19, 2019 Council Meeting	Resolution - 77th Avenue Right-of-Way Dedication	Brad Mueller	Consent
	Ordinance - Intro - Gateway Estates 2nd Filing 1st Replat	Brad Mueller	Consent
	Ordinance - Final - Gateway Park II Preliminary/Final PUD	Brad Mueller	Regular
	Ordinance - Final - Adoption of a Housing Accessibility Strategy for the City of Greeley	Brad Mueller	Regular
	Ordinance - Final - Centerplace North 2nd DCMP Amendments	Brad Mueller	Regular
	Ordinance - Final - Amendments to the Greeley Municipal Code for Chapter 6.16 regarding Liquor Licensing	Betsy Holder	Regular
	Ordinance - Final - Amendments to the Greeley Municipal Code for Chapter 13.40 regarding Alcohol Beverages in Public Places	Andy McRoberts	Regular
	Board & Commission Appointments	Betsy Holder	Regular
February 26, 2019 Worksession Meeting	PROpel Update (leave first on list)	Roy Otto	0.50
	Executive Session - Annual Review of the Municipal Court Judge	Sharon McCabe	
March 5, 2019 Council Meeting	Ordinance - Final - Gateway Estates 2nd Filing 1st Replat	Brad Mueller	Regular
March 12, 2019 Worksession Meeting	End of Year Financial Report	Victoria Runkle	0.50
March 19, 2019 Council Meeting	Ordinance - Intro - Historic Preservation Code Repeal/Replace	Brad Mueller	Consent
	Board & Commission Appointments	Betsy Holder	Regular
March 26, 2019 Worksession	Monthly Financial Report	Victoria Runkle	0.50
April 2, 2019 Council Meeting	Ordinance - Intro - Second Additional Appropriation	Victoria Runkle	Consent
	Ordinance - Final - Historic Preservation Code Repeal/Replace	Brad Mueller	Regular
April 9, 2019 Worksession Meeting			
April 16, 2019 Council Meeting	Ordinance - Final - Second Additional Appropriation	Victoria Runkle	Regular
	Board & Commission Appointments	Betsy Holder	Regular
April 23, 2019 Worksession Meeting	Monthly Financial Report	Victoria Runkle	0.50
May 7, 2019 Council Meeting			
May 14, 2019 Worksession Meeting			
May 21, 2019 Council Meeting	Board & Commission Appointments	Betsy Holder	Regular
May 28, 2019 Worksession Meeting	Monthly Financial Report	Victoria Runkle	0.50
June 4, 2019 Council Meeting			
June 11, 2019 Worksession Meeting			

Greeley City Council

Status Report of Council Petitions

Council Request		Council Meeting, Worksession, or Committee Meeting Date Requested	Status or Disposition (After completion, item is shown one time as completed and then removed.)	Assigned to:
02-2018	Councilmember Hall requested that staff begin exploring options in regards to refuse around the University of Northern Colorado to manage the problem	June 5, 2018 Council Meeting	Staff met with Councilmember Hall to review issues with alley trash and, based upon that discussion, modified inspection protocols as possible. About the same time and coincidentally, the Greeley Urban Renewal Authority recommended a pilot program to pave alleys in the Redevelopment District from the annual CDBG budget, which Council approved. The nature of this code compliance issue is chronic and Councilmember Hall notes that issues persist. Staff met again with Councilmember Hall on November 16th to evaluate other or additional actions to impact this issue and are now: 1) Reviewing the last community survey results concerning trash hauling; 2) Researching/updating info on trash collection practices in other jurisdictions; 3) Consider how a pilot program for single hauler services managed by the City might work in a test area.	Brad Mueller

Worksession Agenda Summary

January 22, 2019

Agenda Item Number 7

Sharon McCabe, Human Resources Director, 970-350-9714

Title:

Executive Session for Annual Review of the City Manager

Background:

An Executive Session is needed for the annual review of the City Manager.

The Executive Session should immediately follow this item. If Council concurs, the motion listed below is needed first.

Decision Options:

A motion to adjourn the Council Worksession and move into an Executive Session immediately for the purposes of discussing personnel who report to Council as provided for under C.R.S. 24-6-402(4) (f) and Greeley Municipal Code Section 2.04.020 (6) a.

Attachments:

None